



BANK INDONESIA
BANK SENTRAL REPUBLIK INDONESIA



ACEH PRESENTATION BOOK

2nd Quarter of 2026

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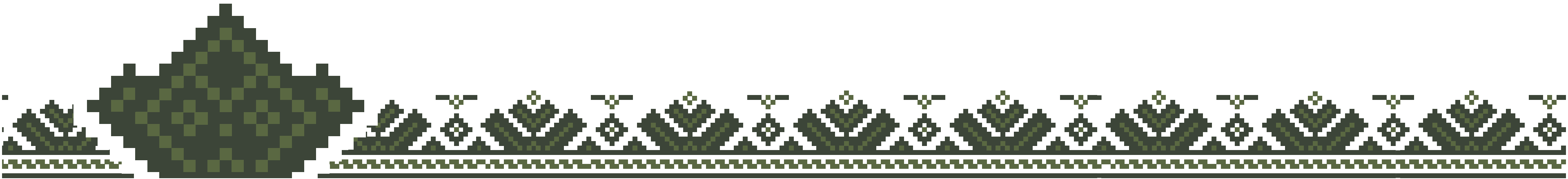
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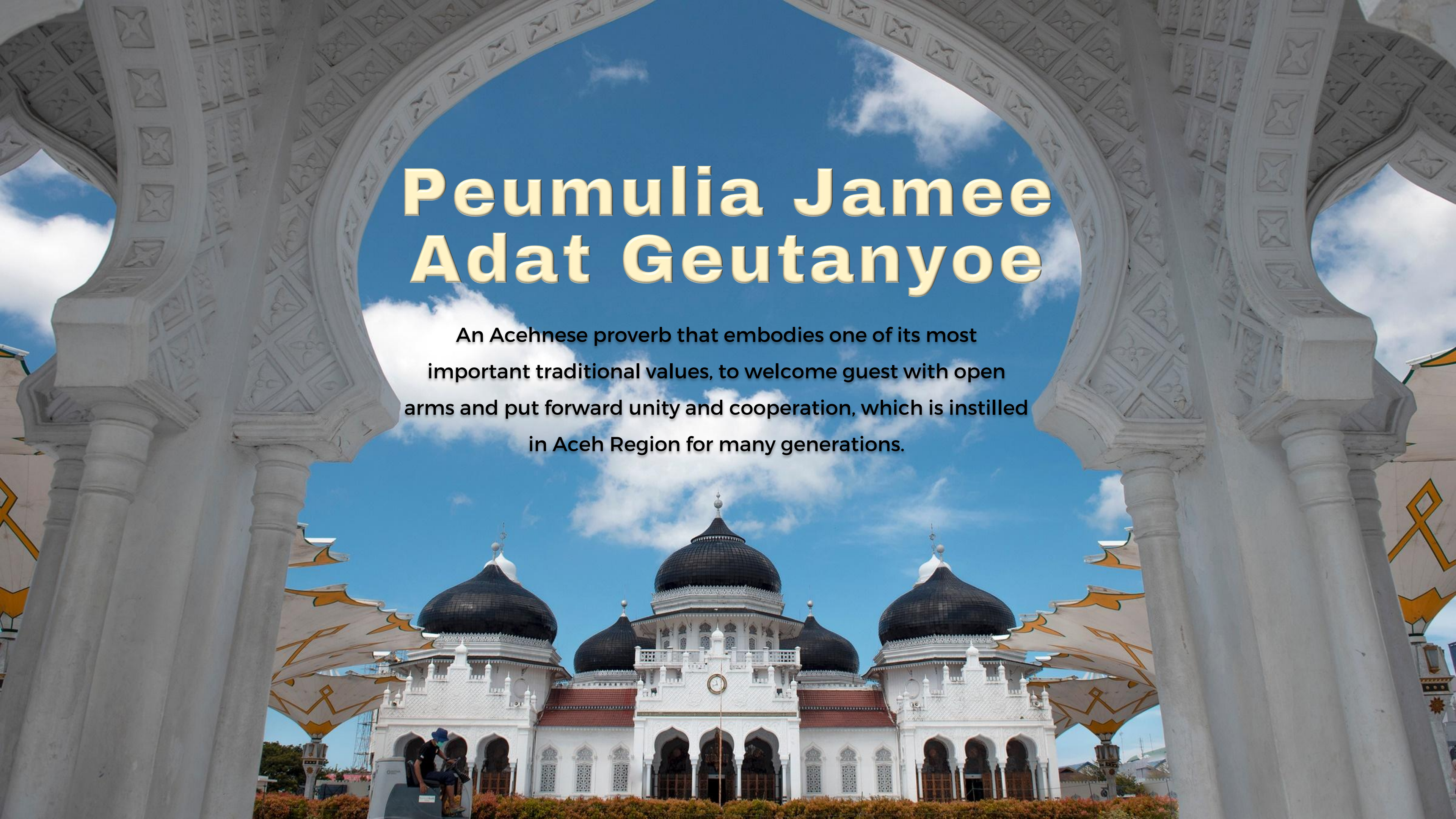
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**Commodities
and SMEs**



Peumulia Jamee Adat Geutanyoe

An Acehese proverb that embodies one of its most important traditional values, to welcome guest with open arms and put forward unity and cooperation, which is instilled in Aceh Region for many generations.



REMARKS

With great gratitude and pride, we present the Aceh Presentation Book 2026 as a reflection of the Aceh Government's strong commitment to showcasing our region's vast potential to the world

Aceh is not merely a land rich in natural resources; it is a region grounded in enduring values and a strong cultural heritage. We uphold the philosophy "*Peumulia Jamee Adat Geutanyoe*," which embodies our spirit of hospitality, respect, unity, and cooperation. This principle continues to guide how we engage with partners, investors, and stakeholders at both national and global levels.

As an integral part of Indonesia's resilient and growing economy, Aceh is undergoing a significant transformation into a new center of growth in the western region of the country. Supported by our special autonomy framework, we offer a distinctive investment ecosystem that integrates Islamic finance principles with an open, competitive, and globally adaptive environment. We remain committed to strengthening human capital, enhancing strategic infrastructure, and streamlining regulations to ensure a conducive, transparent, and competitive investment climate.

Strategically located at the northern gateway of Indonesia and along the Malacca Strait, one of the world's busiest international shipping lanes, Aceh holds a vital position as a hub for trade, logistics, and tourism. Our proximity to key regional growth centers further enhances our competitiveness and accessibility as a promising investment destination.

Through this publication, we warmly invite investors, business leaders, and development partners to explore the wide range of opportunities available in Aceh, from leading sectors and strategic commodities to our "Top 12 Must-Visit Destinations." We firmly believe that strong collaboration will drive inclusive and sustainable economic growth for the future.

We would also like to express our highest appreciation to the Bank Indonesia Representative Office of Aceh Province (Bank Indonesia Kantor Perwakilan Provinsi Aceh), the Aceh Investment and One-Stop Services Agency (DPMPTSP Aceh), and all related institutions for their exceptional synergy and dedication in bringing this publication to life. This collaboration reflects our shared commitment to delivering professional, reliable, and investor-friendly services.

We warmly invite you to be part of Aceh's development journey. Let us invest, collaborate, and grow together toward a more advanced, inclusive, and sustainable future.

Muzakir Manaf, Governor Aceh

Muzakir Manaf
Governor of Aceh



National Economy

Indonesia is the world's fourth most populous country, an archipelago nation including over 300 ethnic groups, the sixth largest economy in the world in terms of purchasing power parity, and a G-20 member.



Country Profile

Capital City: Jakarta **Provinces:** 38 Provinces **Municipalities:** 416 Regencies & 98 Cities

Resilient Economy



As the largest economy in Southeast Asia, Indonesia has charted impressive economic growth since overcoming the Asian financial crisis of the late 1990s. Furthermore, Indonesia has made enormous gains in poverty reduction, cutting the poverty rate by more than half since 1999, to just under 10 percent in 2020. **Indonesia is projected to be the fourth-largest economy in the world by 2050.**

International Trade



As an integral part of the global value chain, Indonesia has recorded consistent trade surpluses due to robust export growth. Commodities Exports account for approximately **60 percent** of all Indonesia's exports. Indonesia records trade surpluses mainly with India, the United States, and Malaysia.

Human Resources



Indonesia is set to experience a demography bonus as its population of **productive age (15-64 years) accounts for more than 70% of the country's total population.** This productive population is more than ready to support any investment coming into the area as Indonesia enters the world's "top movers" in HDI Improvement.

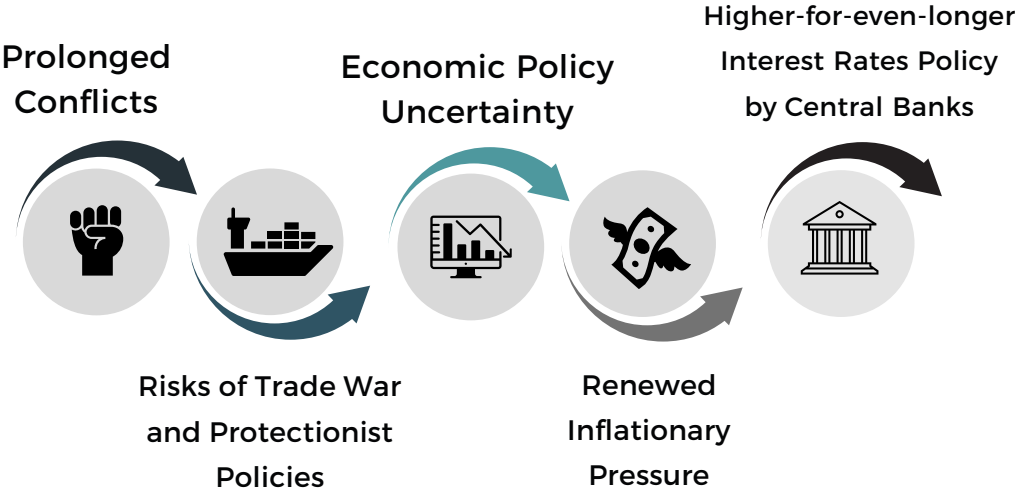
Geographical Position



Indonesia is an archipelagic country in Southeast Asia, situated between the Indian Ocean and the Pacific Ocean. It is strategically located astride or along major sea lanes connecting East Asia, South Asia, and Oceania. At the same time, Indonesia is also the largest archipelagic country in the world.

Macroeconomic Overview

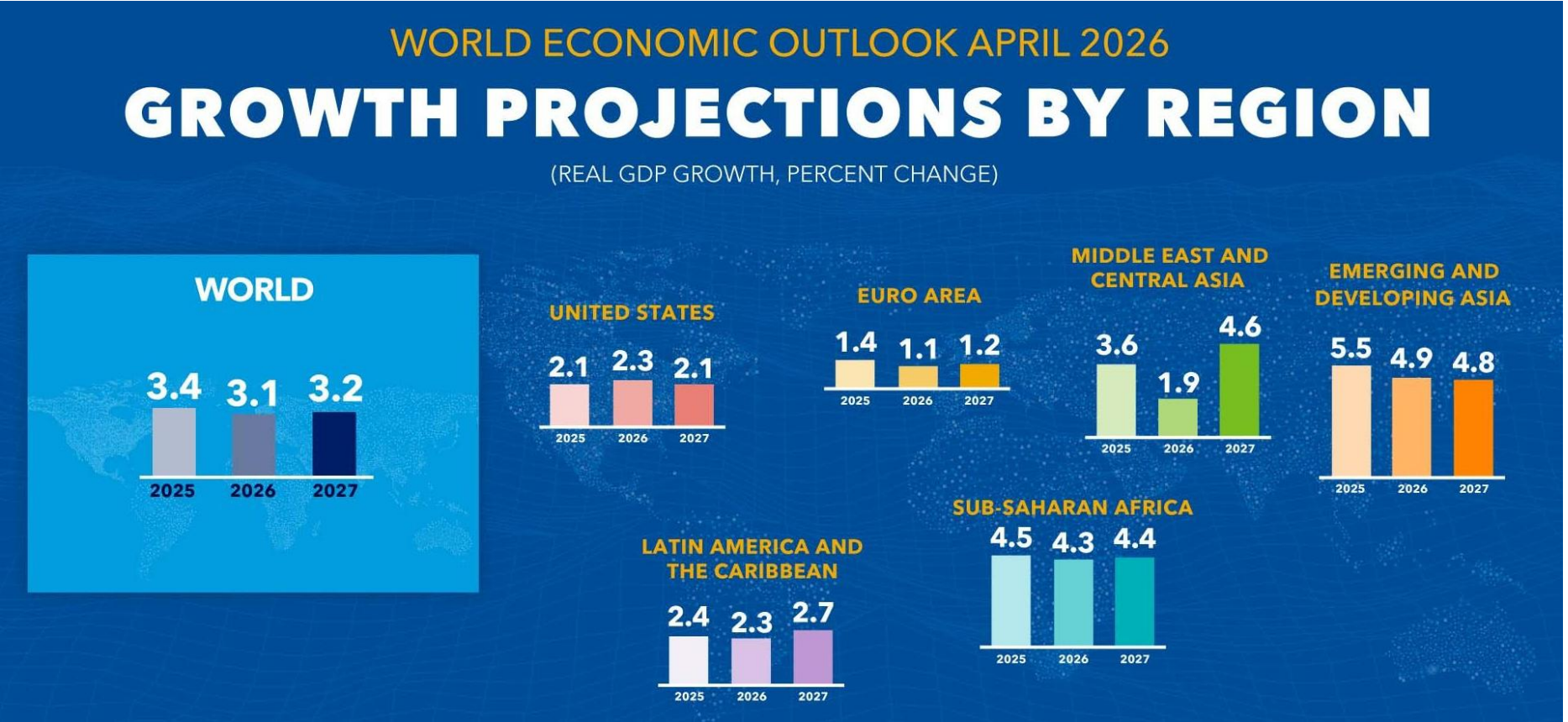
Global Economic Challenges in 2026



Indonesia Economic Prospect

Bank Indonesia forecasts domestic economic growth in 2026 within the range of 4.9-5.7% (yoy), underpinned by increasing investment, particularly non-building investment. Meanwhile, efforts are required to boost household consumption, thereby bolstering domestic demand. Externally, various efforts to strengthen exports must be increased to mitigate the impact of weaker demand in Indonesia's major trading partner countries.

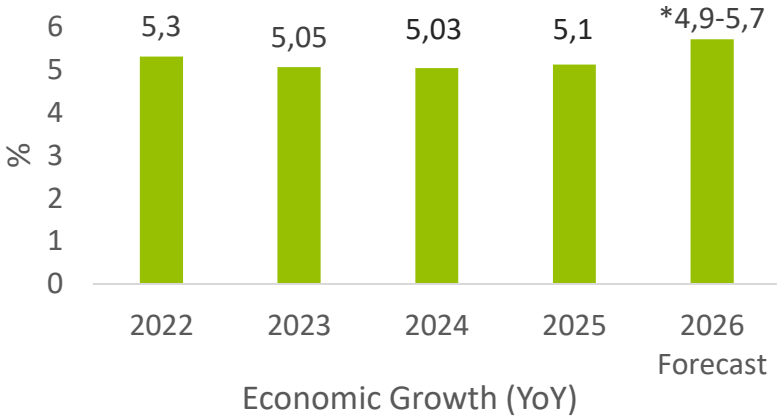
Global Economic Growth Projection



Source: IMF, World Economic Outlook Update April 2026: Global Economy in the Shadow of War

After withstanding higher trade barriers and elevated uncertainty last year, global activity now faces a major test from the outbreak of war in the Middle East. Assuming that the conflict remains limited in duration and scope, global growth is projected to slow to 3.1 percent in 2026 and 3.2 percent in 2027. Global headline inflation is projected to rise modestly in 2026 before resuming its decline in 2027. Slowdown in growth and increase in inflation are expected to be particularly pronounced in emerging market and developing economies. Downside risks dominate the outlook. A longer or broader conflict, worsening geopolitical fragmentation, a reassessment of expectations surrounding artificial-intelligence-driven productivity, or renewed trade tensions could significantly weaken growth and destabilize financial markets. Elevated public debt and eroding institutional credibility further heighten vulnerabilities. At the same time, activity could be lifted if productivity gains from AI materialize more rapidly or trade tensions ease on a sustained basis.

Indonesia Economic Growth Projection



In the midst of global economic moderation, economic growth in Indonesia remains solid. Bank Indonesia projected solid economic growth in 2026 with a bias towards the upper bound of the range between 4.9-5.7%, supported by the likes of improving domestic demand and persistently strong export performance and down-streaming for strategic commodities

Source: Bank Indonesia

Global Perspective



S&P Global
Ratings

- We expect the government to keep fiscal deficits below 3% of GDP over the next three years, despite higher spending on social programs.
- Indonesia's continued development of its commodity-related industries and investments in downstream sectors should contribute to stable external metrics amid rising external uncertainties.
- We affirmed our 'BBB' long-term and 'A-2' short-term sovereign credit ratings on Indonesia.
- The outlook on the long-term rating is stable, reflecting our expectation of continued fiscal discipline and a stable economic outlook.



Fitch
Ratings

- Financial Services Authority (OJK) sees that Fitch Ratings' announcement maintaining the Sovereign Credit Rating of the Republic of Indonesia at 'BBB' with a stable Outlook is proof of global confidence in the resilience of the Indonesian economy.
- The effort is made through four key initiatives in 2025: strengthening financial sector capacity and supervision, maximizing financial sector contributions to national development goals, promoting inclusive and sustainable financial sector growth, and enhancing integrity enforcement and consumer protection to boost investor confidence.

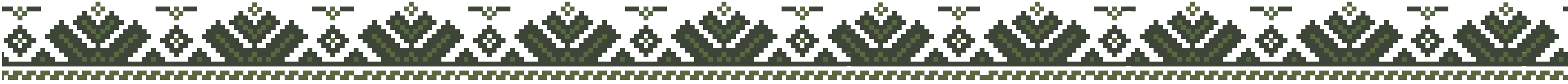


MOODY'S

- The Financial Services Authority (OJK) has taken note of Moody's Investors Service's decision to reaffirm the Republic of Indonesia's Sovereign Credit Rating at Baa2, while revising the outlook from Stable to Negative.
- OJK views the rating affirmation as confirmation of Indonesia's solid economic fundamentals, supported by relatively strong economic growth, disciplined macroeconomic policy frameworks, and a resilient financial services sector amid heightened global uncertainty. Moody's also emphasizes that Indonesia's economy remains resilient, underpinned by structural strengths and prudent fiscal and monetary policies.

Year	S&P	Fitch	Moody's
2007	BB-	BB-	B1+
2008	BB-	BB-	Ba3
2009	BB-	BB	Ba2
2010	BB	BB+	Ba2
2011	BB+	BB+	Ba1
2012	BB+	BBB-	Baa3
2013	BB+	BBB-	Baa3
2014	BB+	BBB-	Baa3
2015	BB+	BBB-	Baa3
2016	BBB-	BBB-	Baa3
2017	BBB-	BBB	Baa3+
2018	BBB-	BBB	Baa2
2019	BBB	BBB	Baa2
2020	BBB	BBB	Baa2
2021	BBB	BBB	Baa2
2022	BBB	BBB	Baa2
2023	BBB	BBB	Baa2
2024	BBB	BBB	Baa2
2025	BBB	BBB	Baa2

Source: National Financial Authority (OJK), S&P, Fitch, and Moody's



Aceh Economic Overview





Aceh Province



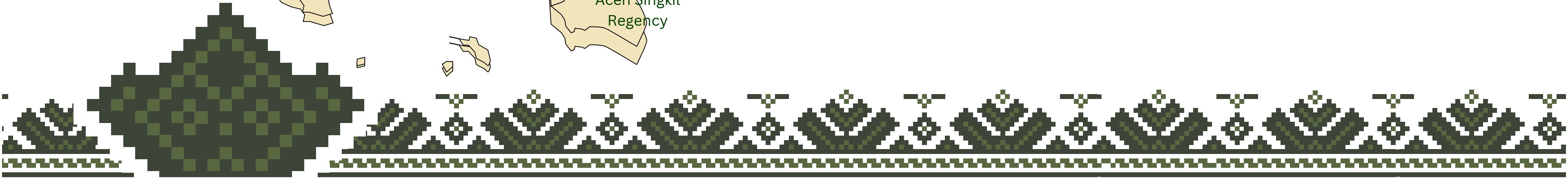
15th
Most Populous Province



5,626,000
Population in 2025



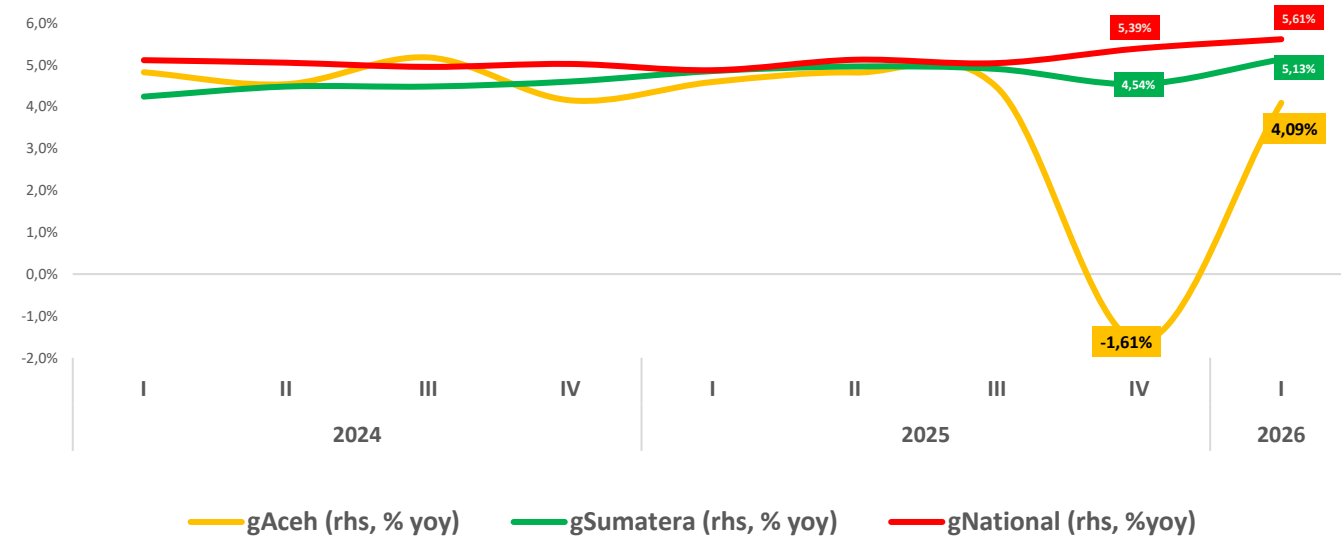
58,375.63 *km*²
Total Area of Aceh



Aceh Macroeconomic Overview

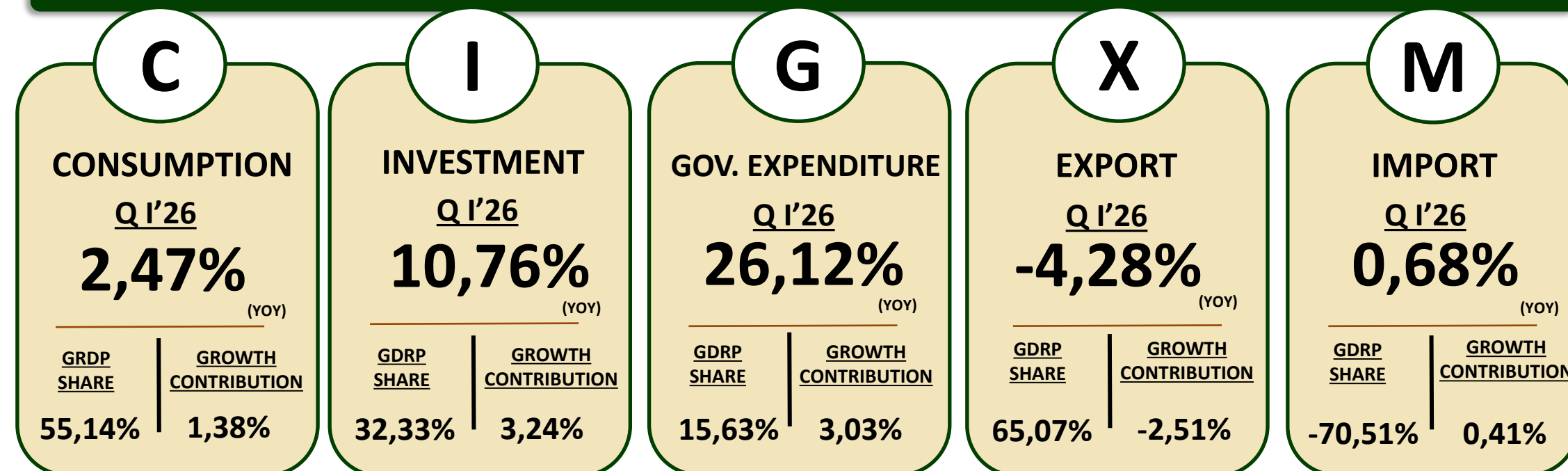
Aceh's economic growth in the first quarter of 2026 grew by 4,09% (yoy), much higher than last quarter's contraction of -1,61% in the midst of the aftermath of Senyar Tropical Cyclone. On the demand side, the economy was driven primarily by investments, government expenditure and household consumption. Meanwhile, the supply side was driven primarily by construction, trade, and public administration.

ACEH ECONOMIC GROWTH (% , YOY)

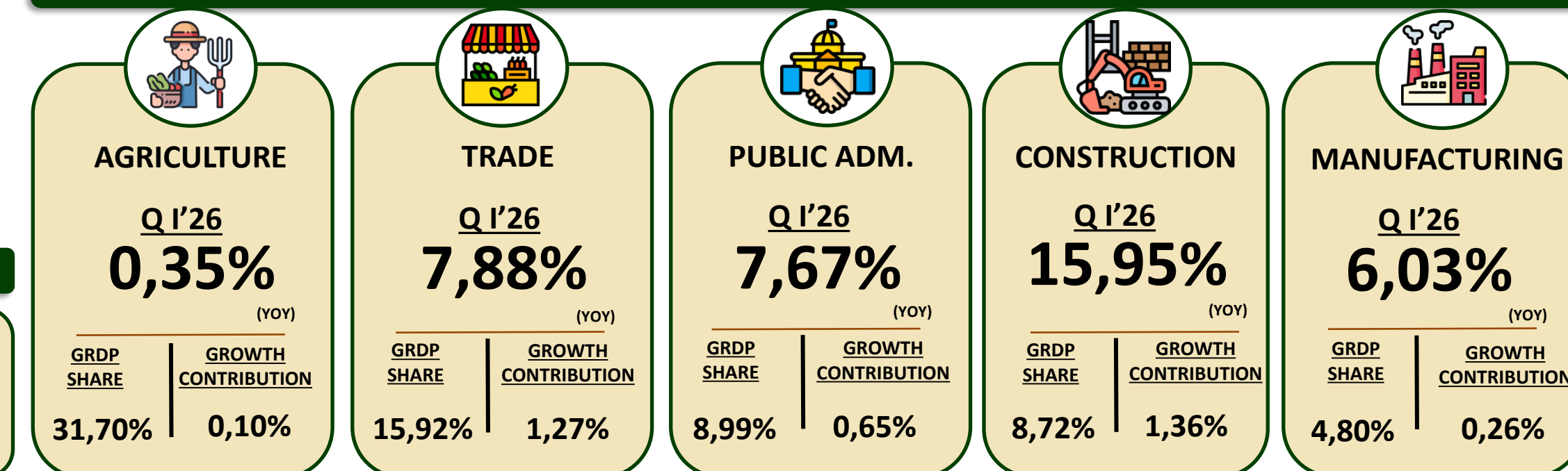


Source: BPS, processed

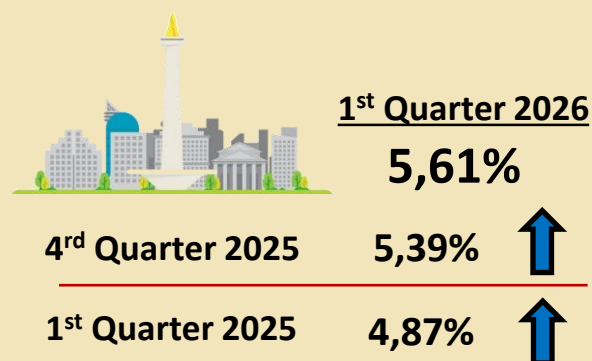
DEMAND



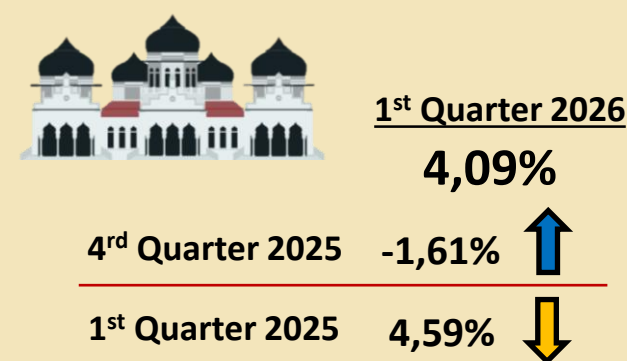
SUPPLY



NATIONAL GDP (YoY)



ACEH GDRP (YoY)



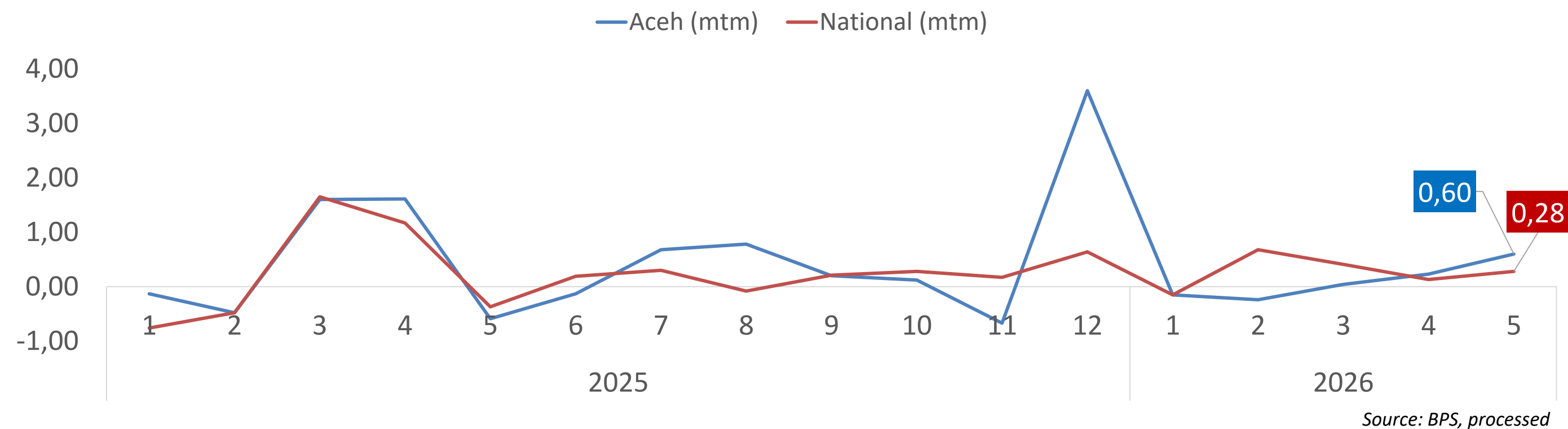
ACEH GRDP (NOMINAL)

	Q I 2026	Q IV 2025	Q I 2025
Current Price	Rp 66,39 Trillion	Rp 66,35 Trillion	Rp 61,74 Trillion
Constant Price	Rp 39,95 Trillion	Rp 40,19 Trillion	Rp 38,38 Trillion

Aceh Macroeconomic Overview

Aceh's Mei inflation indicates improving economic stability, particularly during the recovery phase following the hydrometeorological disaster that occurred in late 2025

Inflation Level Comparison: Aceh & National



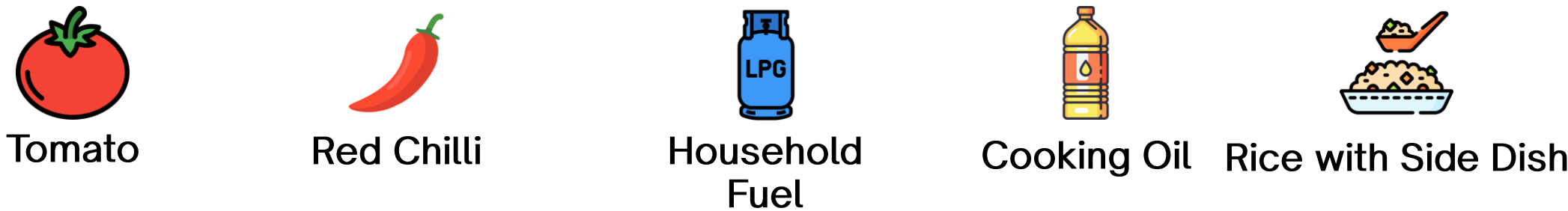
April inflation rate was recorded at 0.60% monthly and 5.12% annually. The stability of monthly inflation and the initial decline of annual inflation toward the national target range indicate market stability and an improving economic recovery following the hydrometeorological disaster.

Inflation sits above the national target, yet recent data projects a clear path toward sustained economic improvement

Prioritizing inflation awareness to all stakeholders by raising the issue in related forums should alleviate the root causes of inflation.

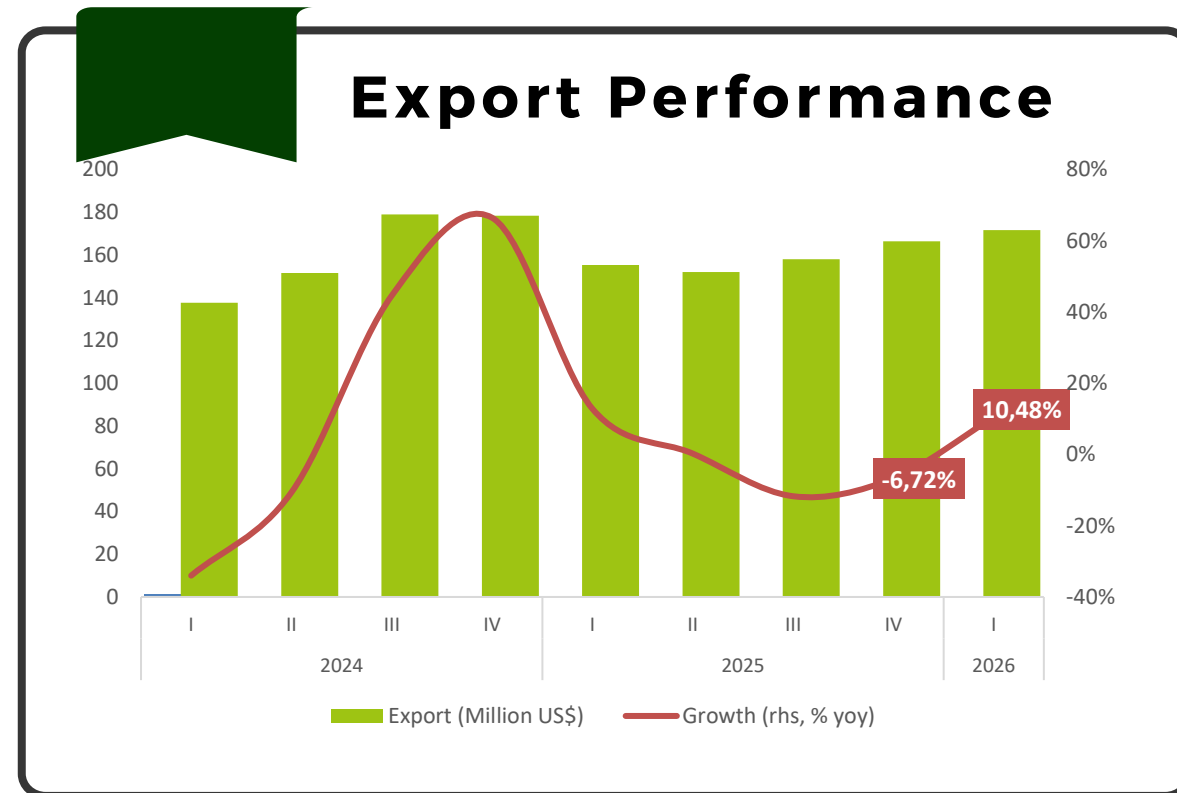
Aceh inflation level by the end of 2026 will be approximately within the range of the national inflation target of 2.5% ± 1%

Top 5 Inflationary goods in Mei (mtm)



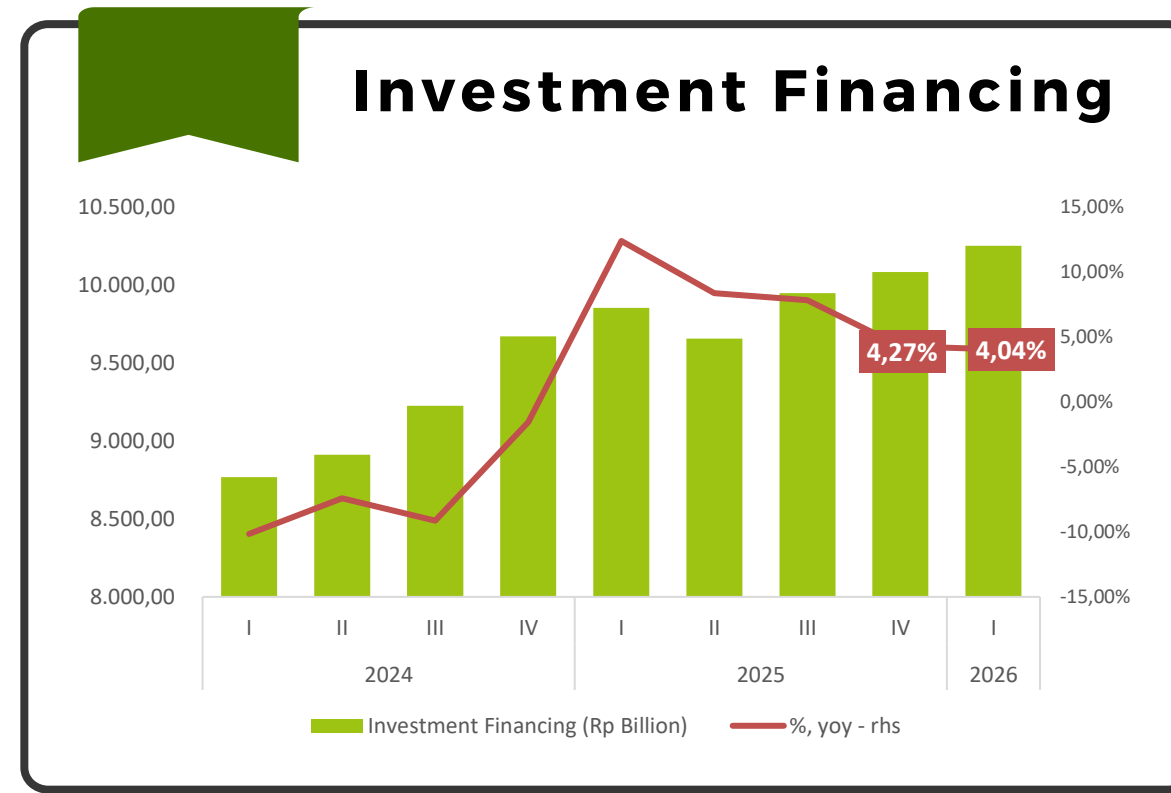
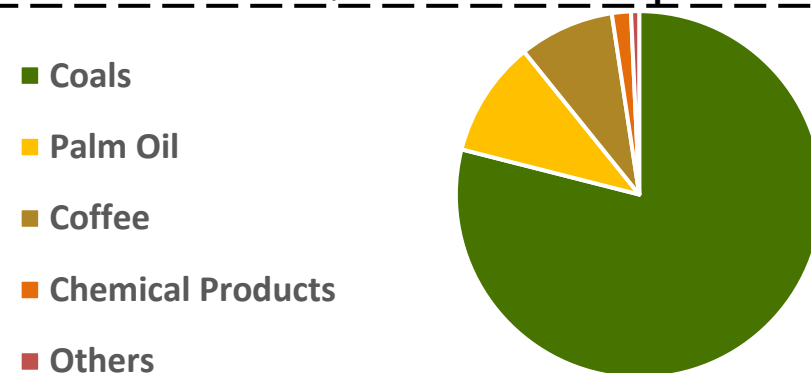
Aceh Macroeconomic Overview

Aceh's economy shows promising momentum, driven by strong export performance and resilient investment financing



In the 1st Quarter of 2026, Export Activities in Aceh grew by 10,48% (yoy) and was recorded at USD 171,60 Million

Prominent commodities in Aceh are coals, palm oil, coffee, and chemical products.



In the 1st Quarter of 2026 Investment Financing in Aceh grew by 4.04% (YoY) and was recorded at IDR 10,24 Trillion.

Investments will kick-start a multiplier effect in the economy and boost growth across multiple sectors. An increase in investments will help to drive aggregate demand and short-run economic growth.

Banking Industry in Aceh

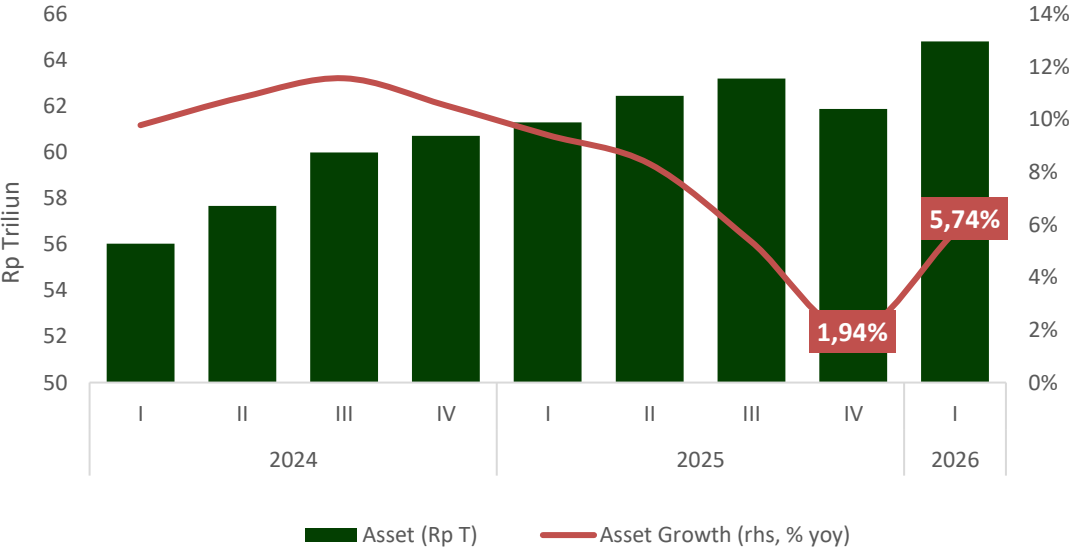
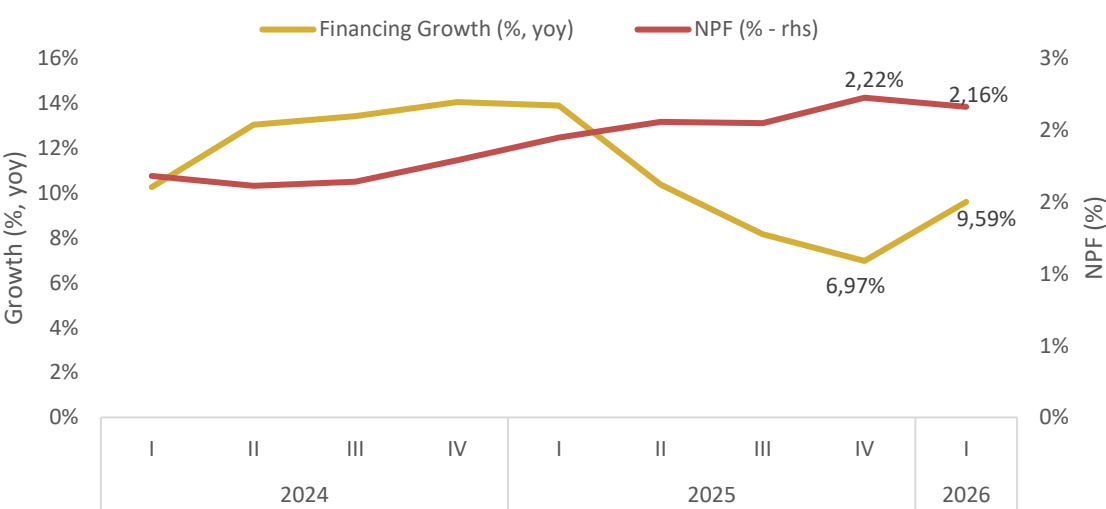
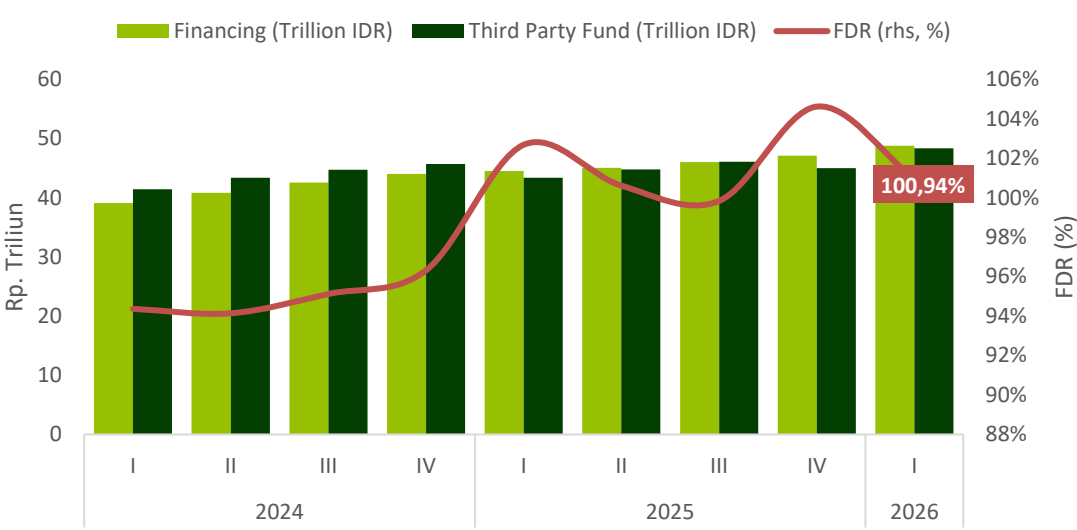
Following a major banking reform in 2018, Aceh’s financial sector stayed resilient, showing growth in financing, assets, and third-party funds. With the rise of sharia-compliant financing, this optimism is set to continue, driving future growth.

Keeping the financial industry prudent is crucial in maintaining economic stability. Macroprudential stability of the financial sector must be kept in order to keep a healthy and seamless intermediaries that help in boost the economy

Aceh financial system has a distinctive characteristic with the implementation of The Sharia Financial System Law since 2018.



With the full implementation of The Sharia Financial System Law in Aceh on January 4th, 2022, all banks and non-bank financial service institutions must convert their businesses and operations to sharia-compliant system within the 3-year transitional period.



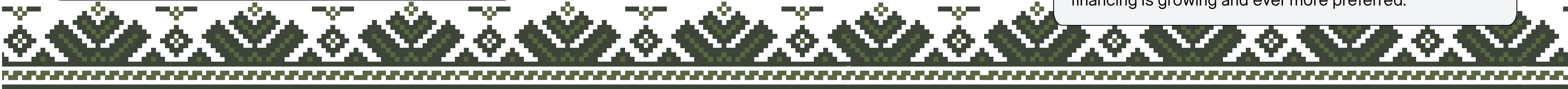
The resiliency of the financial sector in Aceh is also reflected on the ever-increasing numbers of financing, third-party funds, and FDR

Recently, the financing to deposit ratio (FDR) was recorded at a good level at 100.94%. The total amount of financing in Aceh was recorded at IDR 48.75 Trillion, whilst the third-party funds currently stands at IDR 48.30 Trillion.

There is a slight decrease of NPF from 2,22% in the 4th quarter of 2025 to 2,16% in the 1st quarter of 2026. This NPF ratio is still way well below the healthy limit of 5%.

Total Assets of Banks in Aceh as of Q1 2026 is at IDR 65 Trillion

After experiencing a major law change in the banking system in 2018, the entire financial sector in Aceh remained optimistic as shown by increases in financing, assets, and third-party funds. The optimism is poised to continue into the years ahead, as sharia-compliant financing is growing and ever more preferred.



Regional Development Plan

Aceh's regional development plan is driven by **5 Strategic Pillars**, designed to foster sustainable growth, strengthen the economy, and improve the well-being of its people

Human Resources & Social



- Strengthening the quality and competitiveness of human resources through education, health, and skills development
- Promoting gender equality and inclusive development for women, children, and persons with disabilities
- Accelerating digital transformation and technological adoption across sectors
- Preparing a future-ready workforce through targeted training and capacity
- Ensuring sustainable education financing through the Education Endowment Fund and Excellence Scholarship
- Improving teacher quality and school standards to produce globally competitive graduates

Economy



- Strengthening Aceh's economic independence through sustainable food, energy, water, green, and blue economy development
- Promoting downstream processing and industrialization to increase the added value of natural and maritime resources of Aceh
- Expanding quality employment opportunities and supporting entrepreneurship, halal industry, tourism, creative industries, and sports economy
- Developing Aceh as a regional food hub to achieve food self-sufficiency through modern, integrated, and technology-based agriculture
- Enhancing local capacity and institutions to manage mineral, forestry, energy, and other natural resources for long-term public prosperity for Aceh

Regional Development Plan

Law and Governance



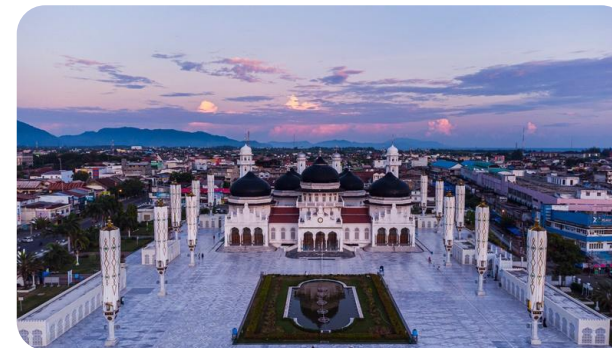
- Enhancing government governance through comprehensive digitalization, institutional reform, and capacity building to improve transparency, accountability, efficiency, and the quality of public service delivery across all levels of government
- Maintaining political stability and social harmony while strengthening law enforcement, regulatory frameworks, and legal certainty to support a secure, fair, and conducive environment for development and investment
- Advancing political, legal, and bureaucratic reforms through merit-based systems, performance-oriented management, and integrity strengthening, while intensifying anti-corruption efforts and supporting comprehensive drug prevention, rehabilitation, and eradication programs

Infrastructure & Environment



- Strengthening basic infrastructure and public services to improve community welfare
- Enhancing inter-regional connectivity through equitable and integrated development
- Promoting balanced regional growth and reducing urban-rural disparities
- Preserving environmental sustainability and ecosystem resilience
- Implementing sustainable development to ensure long-term quality of life

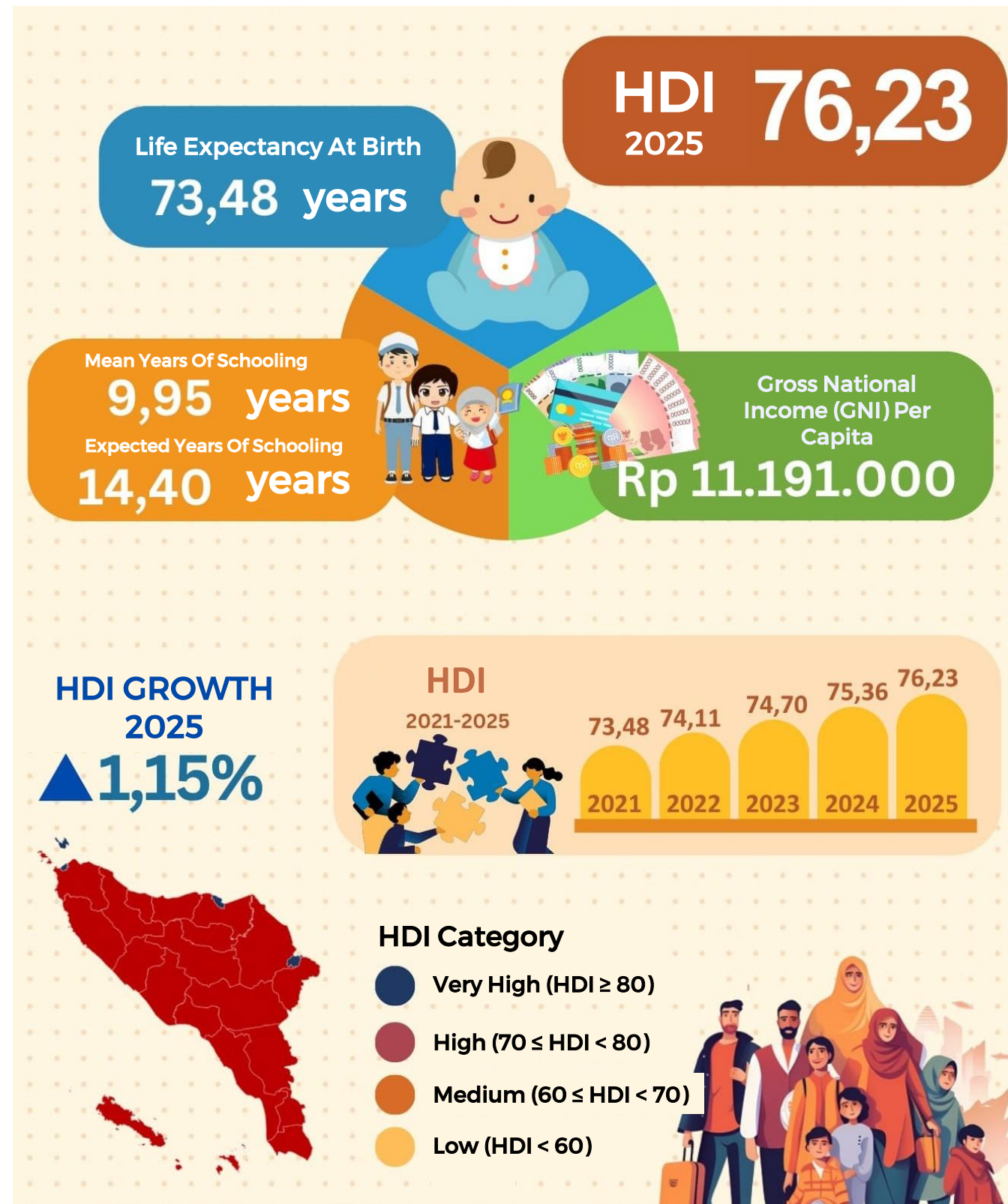
Special Autonomy and Privileges



- Strengthening the implementation of Islamic law in social, economic, and public life in a comprehensive and balanced manner
- Ensuring the effective implementation of Aceh's special autonomy and privileges in accordance with the Helsinki MoU and the Law on the Governance of Aceh (UUPA)

Aceh Human Development Index

The Quality of human resources in Aceh Province continues to show improvement



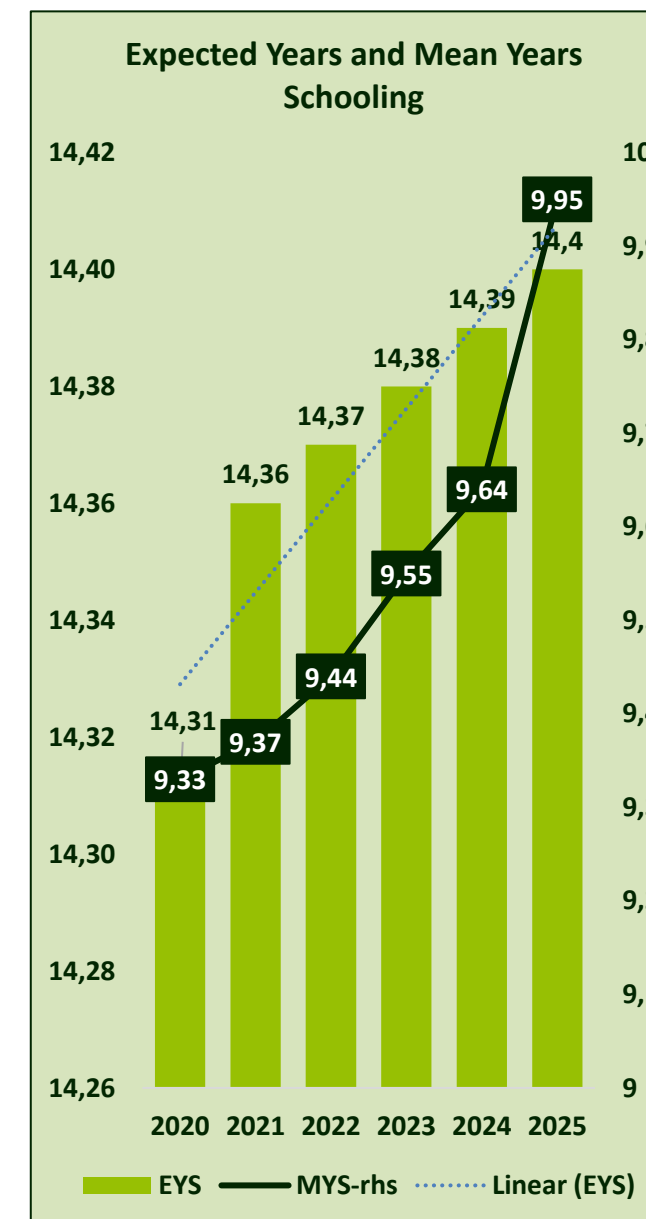
Source: Central Bureau of Statistics (BPS)

Education

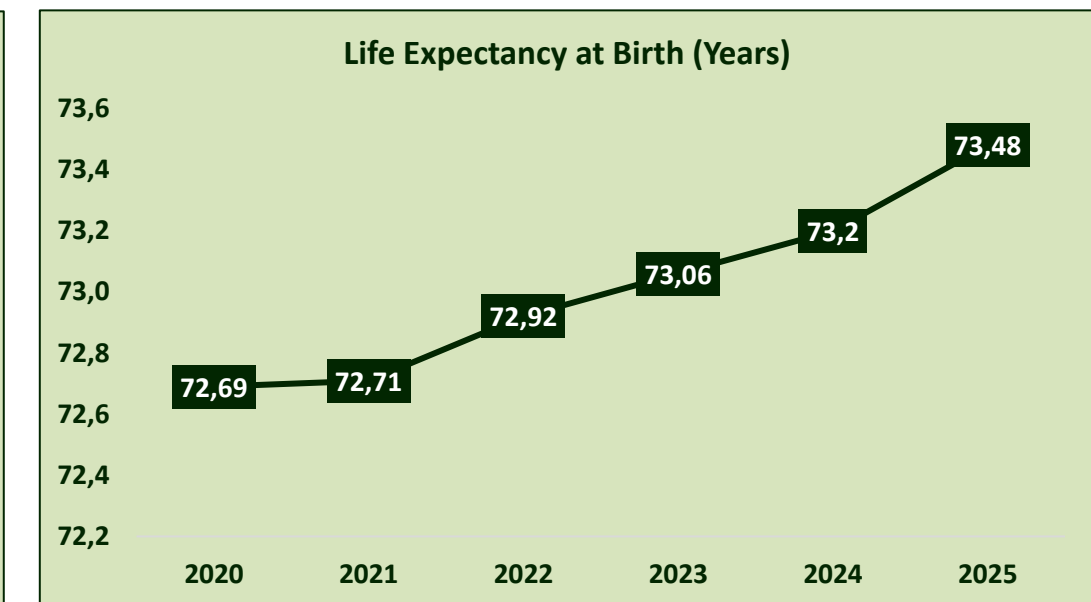
126 Universities
112 Private University
14 Public University

845 High Schools
382 Private School
463 Public School

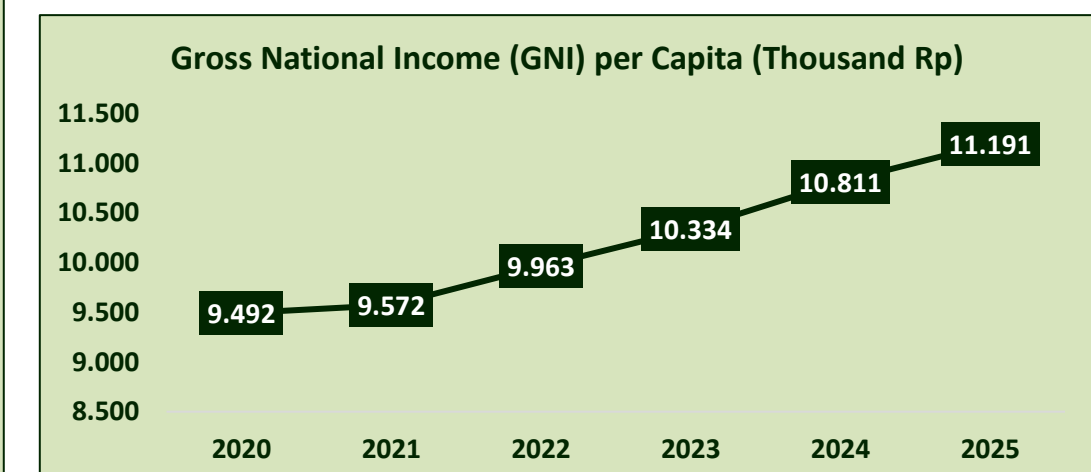
224 Vocational Schools
70 Private School
154 Public School



Health

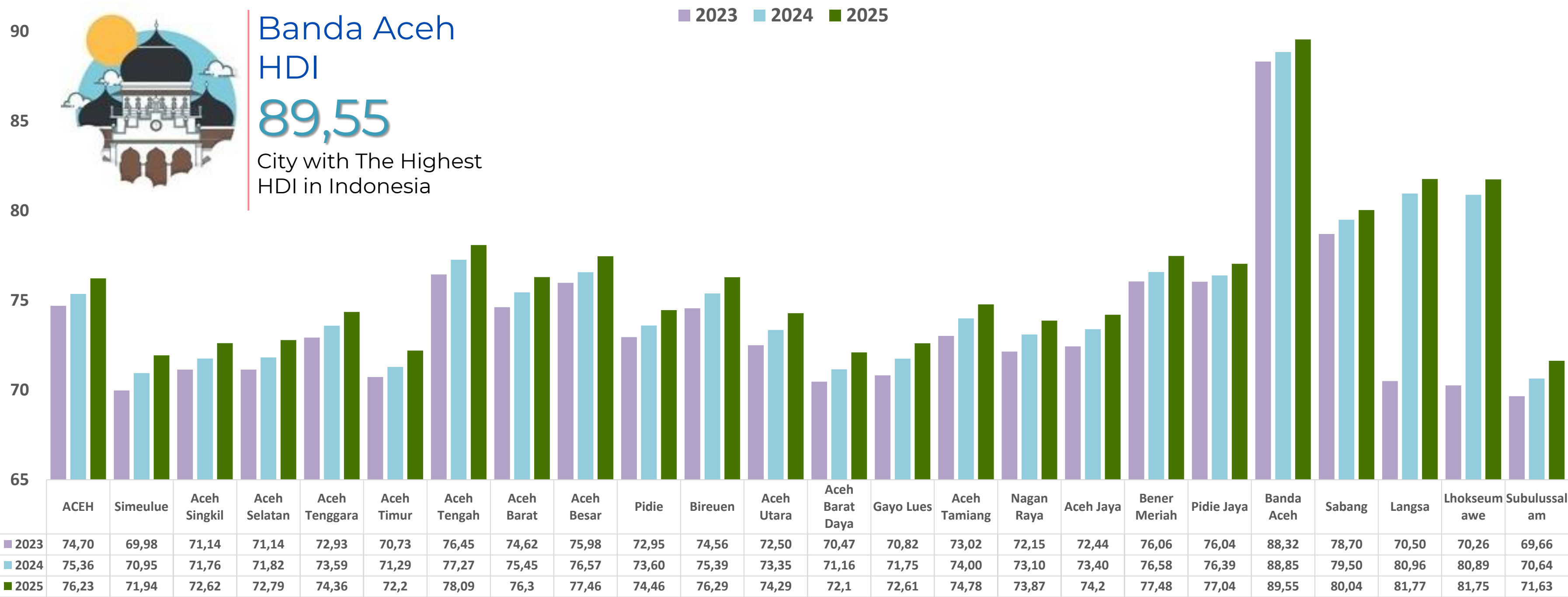


Income



Aceh Human Development Index

In 2024, Banda Aceh as the capital city of Aceh Province posses the highest HDI among all regions, even securing the second-highest HDI amongst all cities in Indonesia. Moreover, from 2020 to 2024, HDI in Aceh has increased on a positive track.

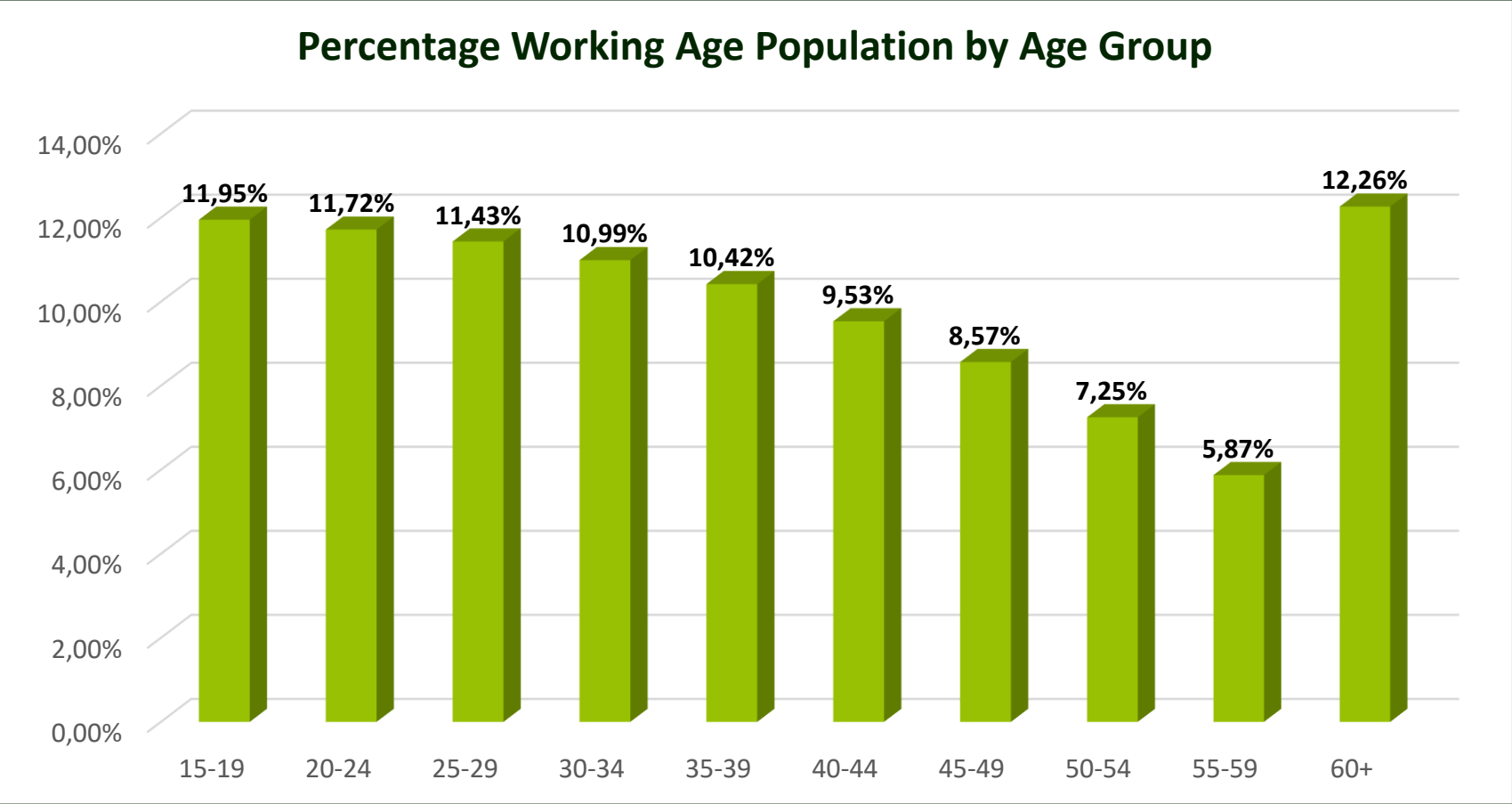


Source: Central Bureau of Statistics (BPS)

Aceh Employment

Aceh has the potential for abundant resources to support the industry

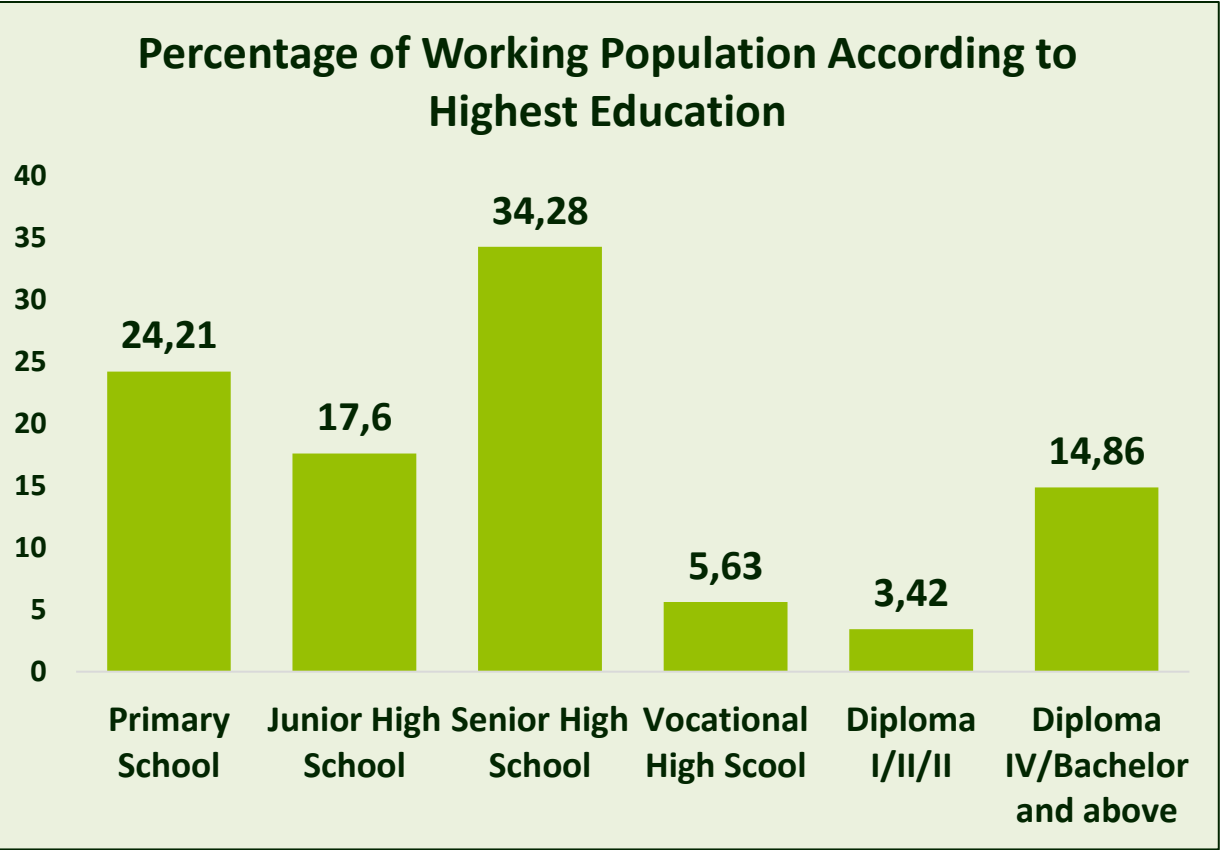
Aceh is expected to have a peak demographic dividend in 2027*, which will facilitate the hiring of potentially productive labor.



*(Chief BKKBN, 2023)

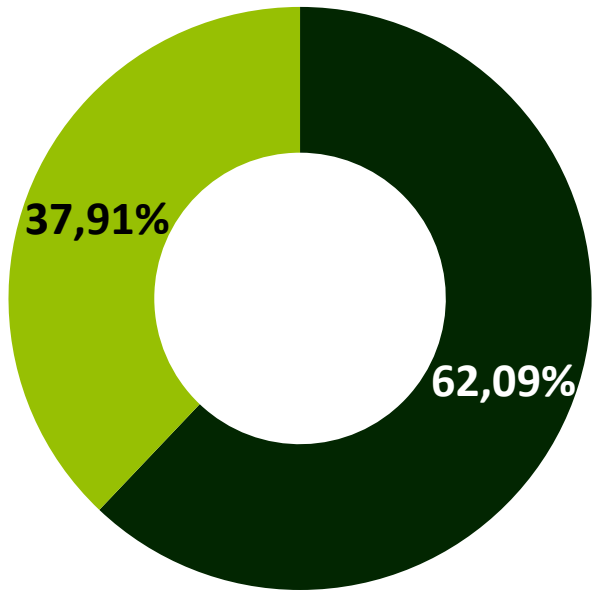
Source: Central Bureau of Statistics (BPS) Aceh Province

Aceh possesses a variation in the educational level of its manpower, dominated by male manpower

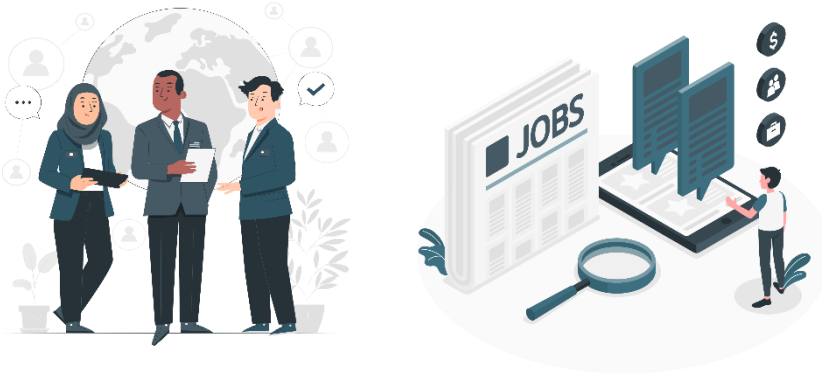


Source: Central Bureau of Statistics (BPS) Aceh Province

Percentage of Working Age Population by Gender



Male Female



Minimum wage was
IDR 3.932.552
in 2026
(equivalent to USD 234)* per
month
(\$1 = Rp16.800)

Regional Connectivity



Infrastructure - Airport

The existence of 13 airports in Aceh, both International and Domestic, becomes the accessibility point in supporting your business overseas.



Number of Airport	Class	ARFL (Aeroplane Reference Field Length)
	A	ARFL < 800 m
3 (K, L, M, N)	B	800 m <= ARFL <1200 m
5 (C, D, F, H, J)	C	1200 m <= ARFL < 1800 m
5 (A, B, E, G, I)	D	1800 m <= ARFL



Source: Aceh Transportation Agency





Jeddah

About 8 Hours



Banda Aceh



Kuala Lumpur

About 1,3 Hours



Banda Aceh



Jakarta

About 2,4 Hours



Banda Aceh



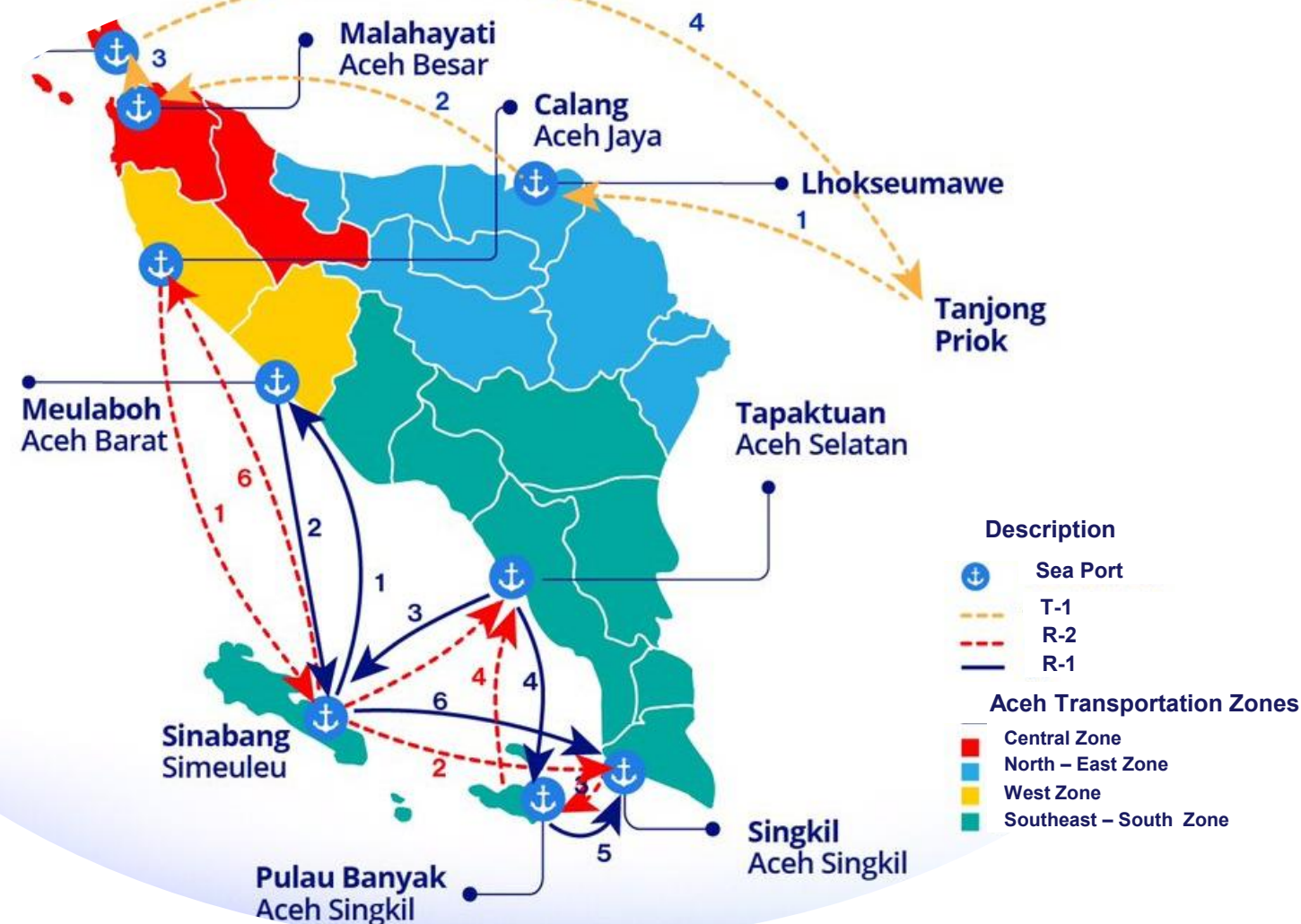
Sultan Iskandar International Airport (SIM) is located only 40 minutes away from downtown Banda Aceh and is one of 12 international airports in Indonesia. SIM Airport won the World's Best Airport for Halal Travelers in the World Halal Tourism Awards 2016, serving seasonal Hajj flights to Jeddah. Before the COVID-19 pandemic, SIM Airport also won the K3 Award from the Ministry of Manpower in 2023

Infrastructure - Seaport

Logistics costs can be eliminated by utilizing the port as a transportation facility for export and import or transportation between provinces.

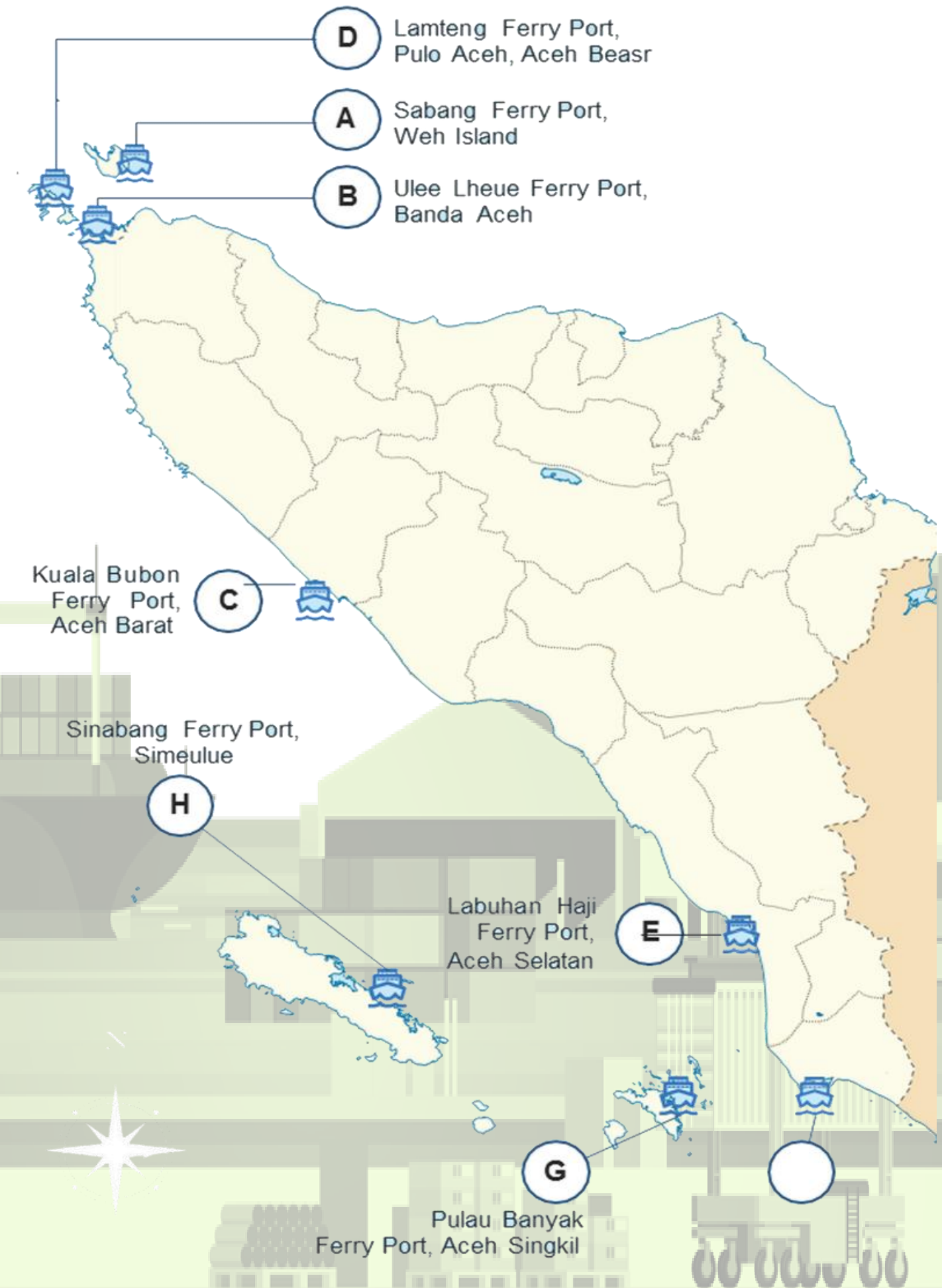


Regional Marine Highways Network



Infrastructure - Passenger Terminal

The ferry port is ready to become a transportation route accessible to various amazing tourist destinations in Aceh.



Infrastructure – Roads

The road infrastructure is ready to support smooth and efficient access to key investment locations across Aceh, connecting industrial zones, ports, and emerging economic hubs — paving the way for stronger business growth and regional development.



Infrastructure - Energy

Aceh's reliable and expanding energy infrastructure now **operates at a surplus**, ensuring a steady, uninterrupted power supply to fuel industrial activities and support new investments. With **15.6% of its energy mix coming from renewable sources** — and continuing to grow — Aceh is building a sustainable, resilient foundation for long-term business expansion and green economic growth



	Transmission System	Isolated System
Installed Capacity	1014.1 MW	31.36 MW
Peak Load	563 MW	24.96 MW
Surplus	451 MW	6.67 MW



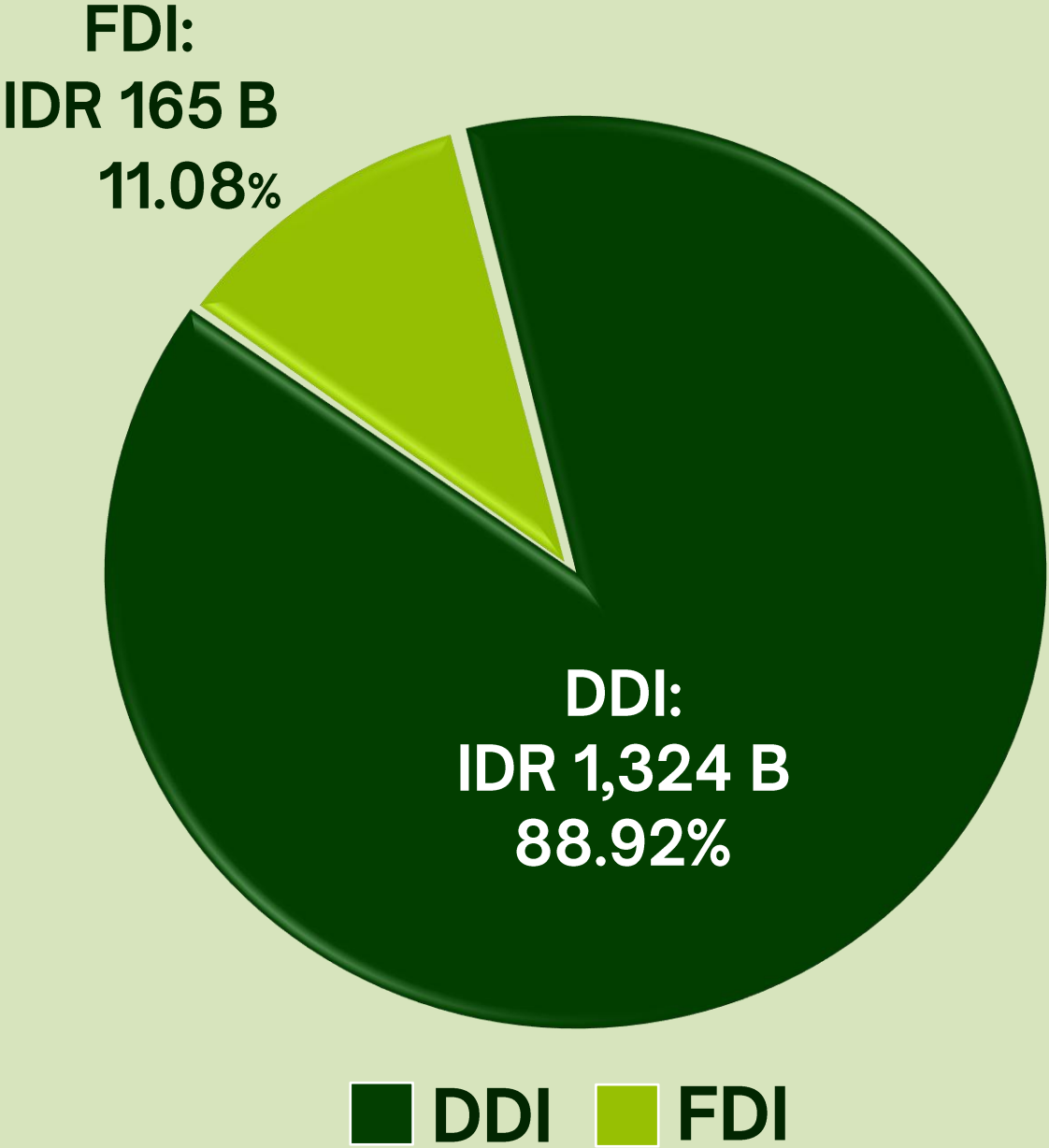
Regional Investment Update

Total Investment Realization in Aceh

Yearly Comparison

Q1 2025

Total IDR 1,489 Billion

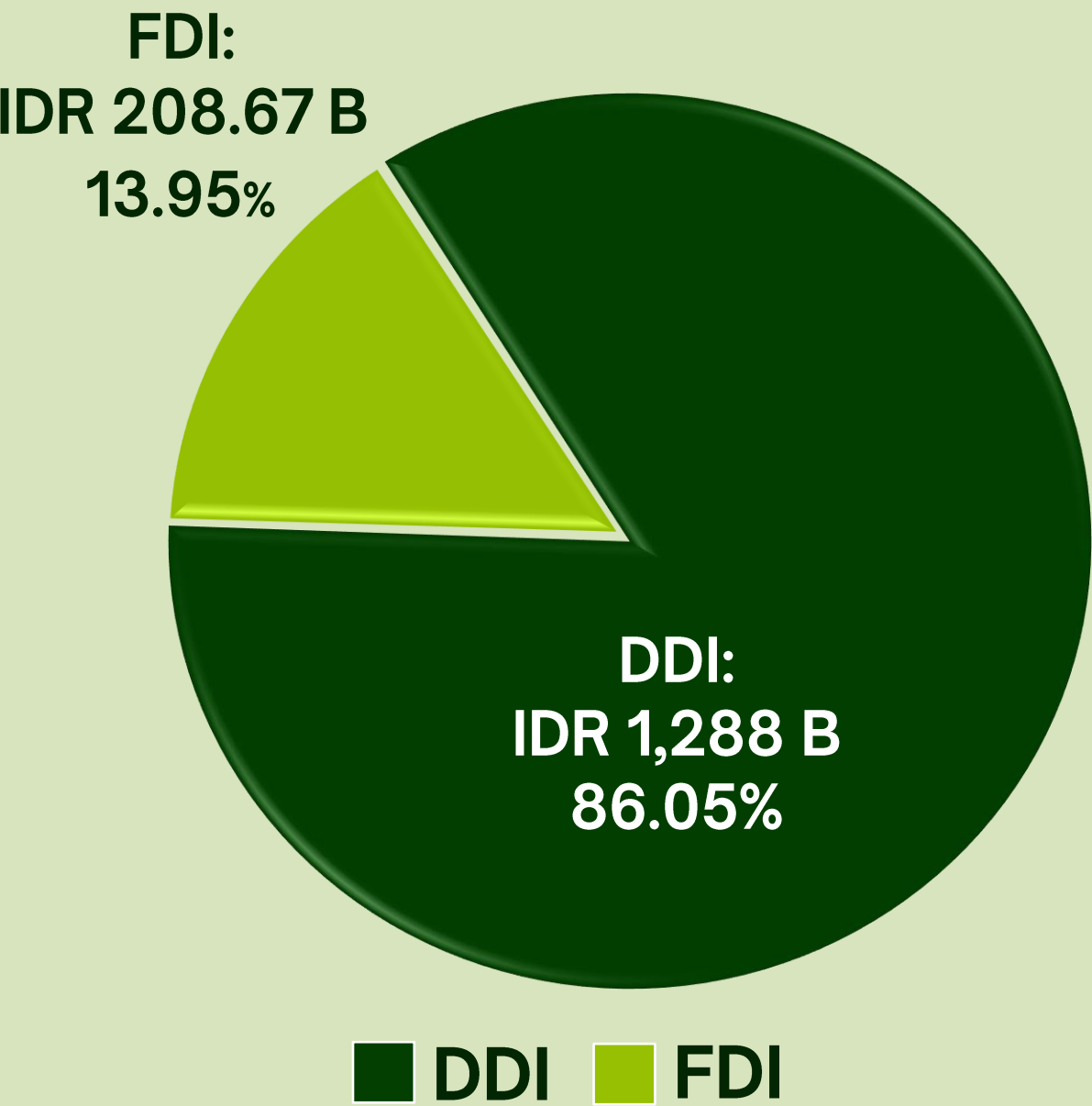


Investment Type	YoY Growth
Domestic Direct Investment (DDI)	▼ -2.72%
Foreign Direct Investment (FDI)	▲ 26.47%
Total	▲ 0.48%

Source: Aceh Investment Agency
(DPMPTSP Aceh)

Q1 2026

Total IDR 1,496 Billion

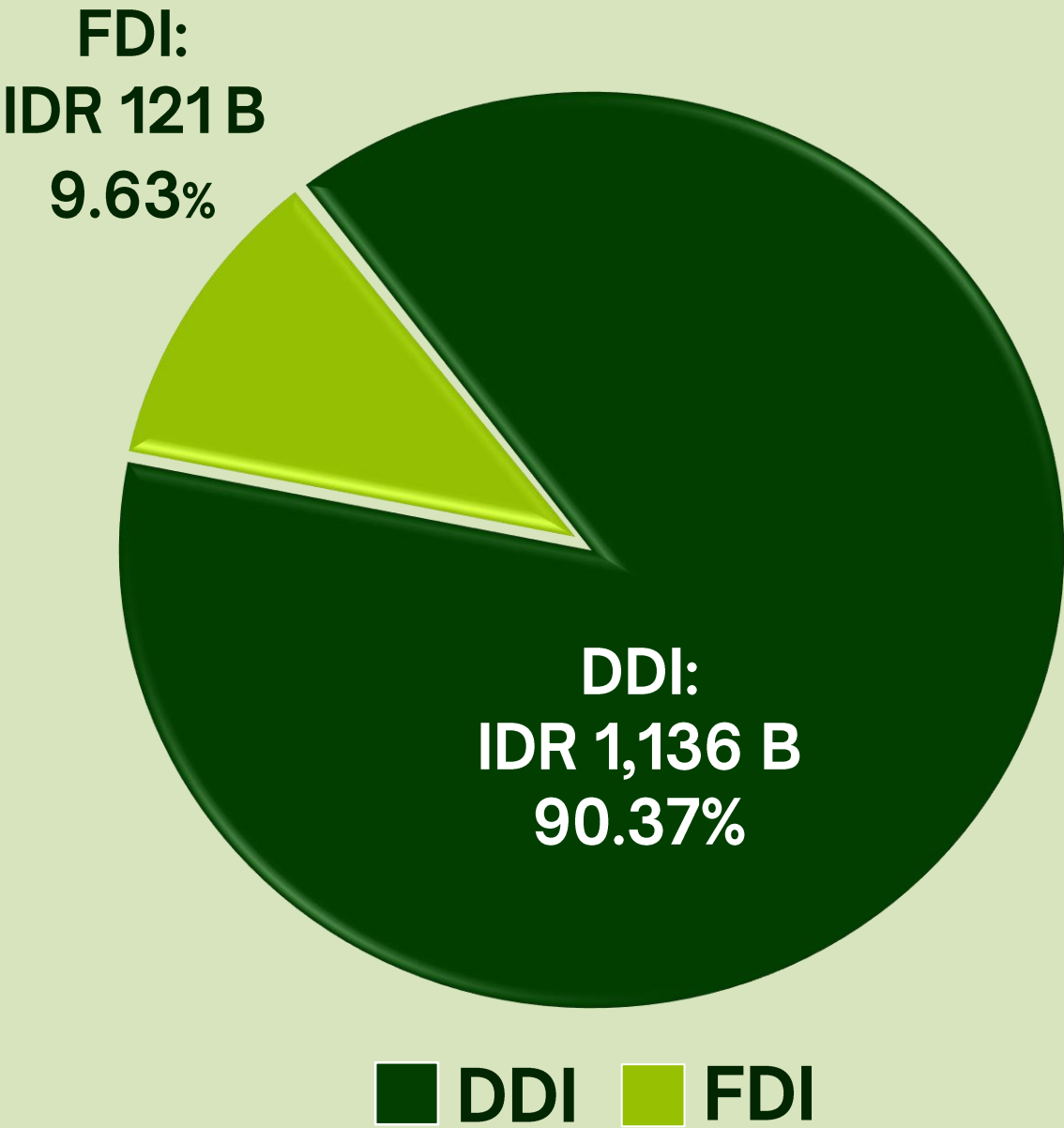


Total Investment Realization in Aceh

Quarterly Comparison

Q4 2025

Total IDR 1,257 Billion

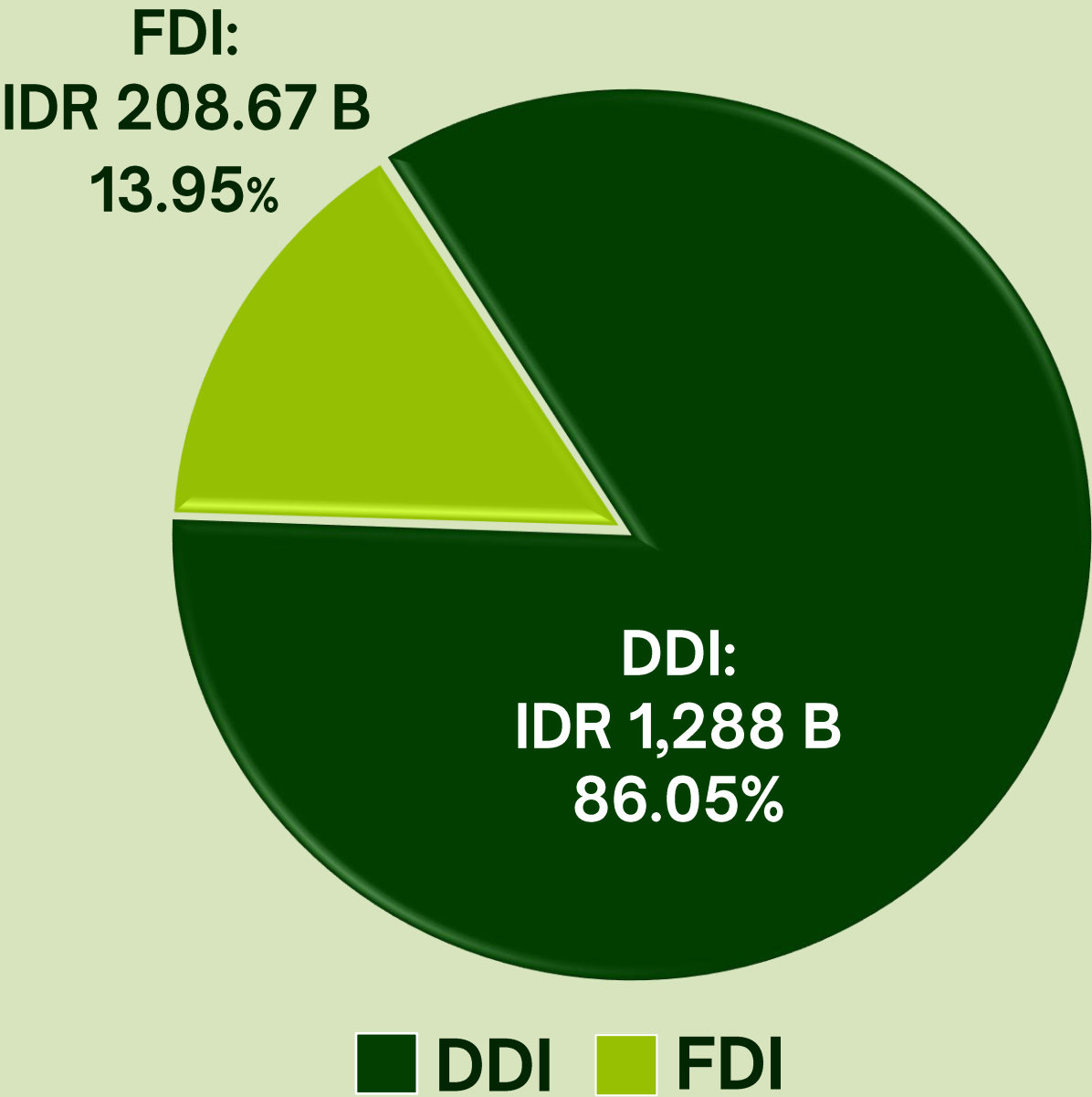


Investment Type	QoQ Growth
Domestic Direct Investment (DDI)	▲ 13.38%
Foreign Direct Investment (FDI)	▲ 72.45%
Total	▲ 19.01%

Source: Aceh Investment Agency
(DPMPTSP Aceh)

Q1 2026

Total IDR 1,496 Billion



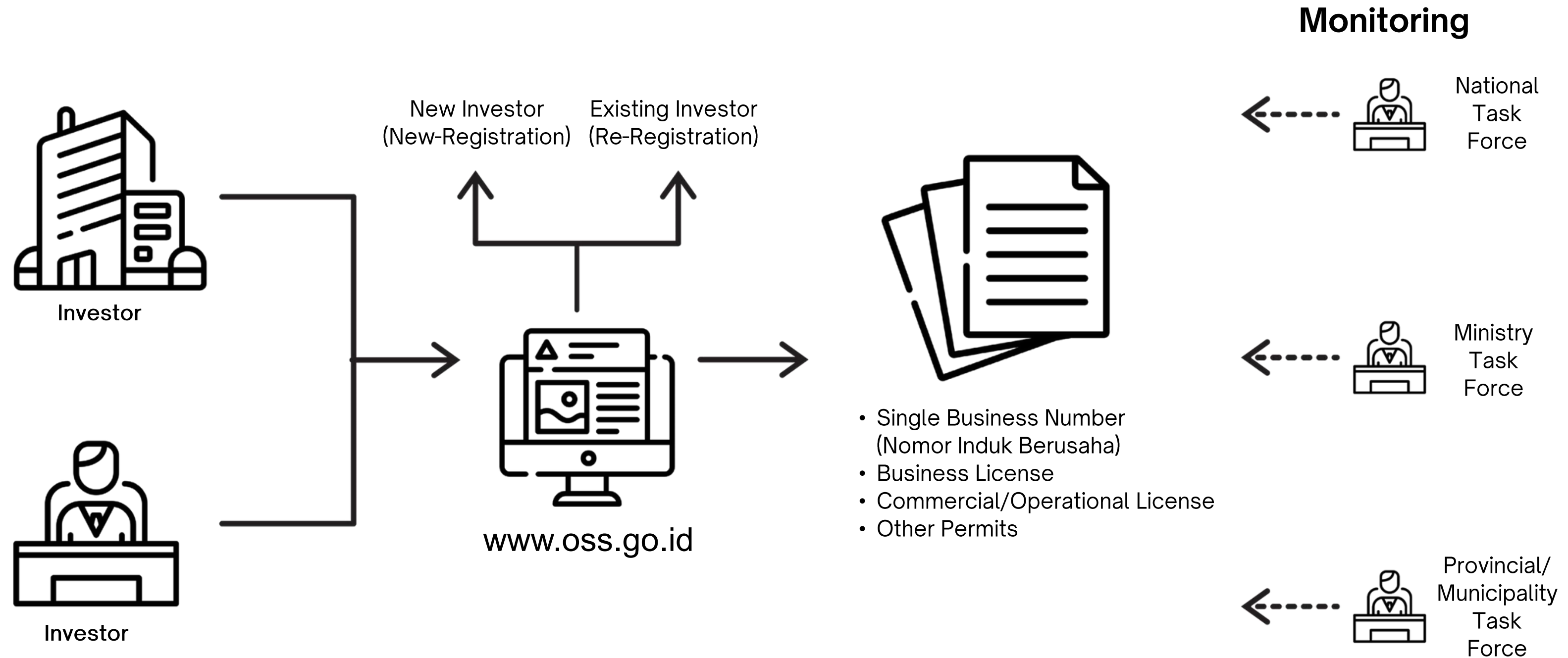


Ease of Investment



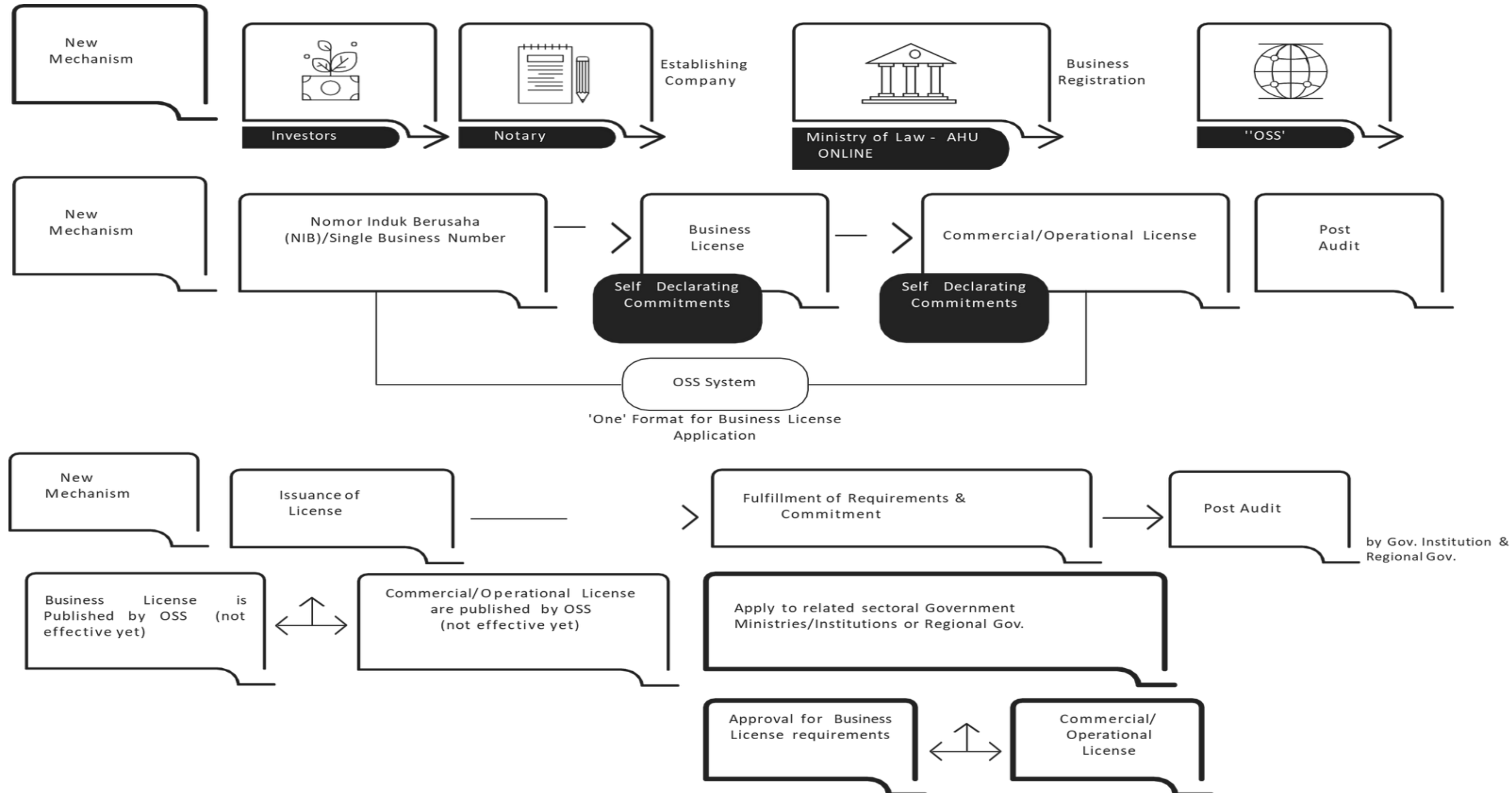
Investment Procedure

With the One Stop Services System integrated nationwide, investing in Aceh is now easier, faster, and more efficient than ever



How to Obtain Business License

Aceh's business licensing process has been revitalized through a nationwide One Stop Services System, offering streamlined steps, transparent procedures, and real-time progress tracking — making it faster and easier for investors to get started



Investment Incentives

Aceh proudly implements the national investment incentives, offering attractive benefits to boost business growth and creating an investor-friendly environment

New Tax Holiday Policy

- Tax Holiday and Mini Tax Holiday are investment incentive facilities for reducing corporate income tax (CIT) from the income obtained from the Main Business Activities.
- Awarded for New Investments and Expansion
- The minimum investment value is **IDR 100 Billion**
- Awarded to business sectors that are included in the group of **18 Pioneer Industries**.

Tax Allowance

30%

of investment value Reduction of corporate net income tax for years, 5% each year

17

Business Fields with Specific Location

166

Business Fields

Requirements for Tax Allowance:

- A certain target of Investment Value or Export Orientation
- A certain number of Manpower Absorption
- A certain percentage of local content
- Project Location (Especially outside Java Island)

Tax Holiday

100% reduction rate (single rate) with minimum investment valued **IDR 500 Billion**

IDR 500 Billion - 1 Trillion	5 Years
IDR 1 Trillion - 5 Trillion	7 Years
IDR 5 Trillion - 15 Trillion	10 Years
IDR 15 Trillion - 30 Trillion	15 Years
IDR > 30 Trillion	20 Years

50% CIT (Corporate Income Tax) Reduction for the next 2 (two) Years

Mini Tax Holiday

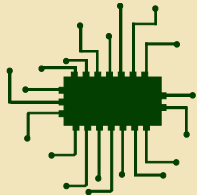
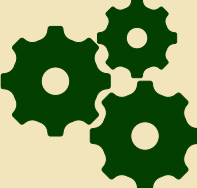
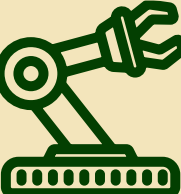
50% reduction rate (single rate) with minimum investment valued between **IDR 100** and **IDR 500 Billion**

5 Years

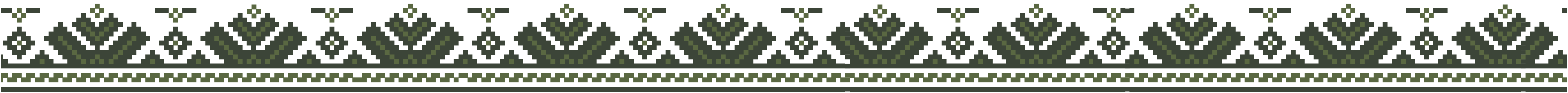
25% CIT (Corporate Income Tax) Reduction for the next 2 (two) Years

New Tax Holiday Policy Pioneer Industries

The latest Tax Holiday policy encompasses 18 pioneering industries, paving the way for transformative investment opportunities and sustainable growth across key sectors

 Upstream Basic Metal	 Oil and Gas Refinery	 Petrochemicals from oil, gas, or coal	 Organic Basic Chemicals	 Inorganic Basic Chemicals
 Pharmaceutical Raw Materials	 Irradiation, electro medical, or electrotherapy equipment	 Main components of electronics or telematics equipment	 Machinery and main components of machinery	 Robotic Components
 Main components of power plant machinery	 Motor vehicles and its main components	 Main components of vessels	 Main components of trains	 Main components of aircraft
	 Agricultural, plantation, or forestry-based processing that produce pulp	 Economic Infrastructure	 Digital Economy	

Source: Ministry of Finance



Public Private Partnership Sector

Public-Private Partnerships are driving progress across **18 priority sectors** — 12 focused on economic infrastructure and 6 on social infrastructure, creating dynamic investment opportunities and accelerating sustainable growth in vital industries

Transportation

Roads

Water Resource and Irrigation

Water Resource and Irrigation

Centralized Wastewater Management System

Localized Wastewater Management System

Waste Management System

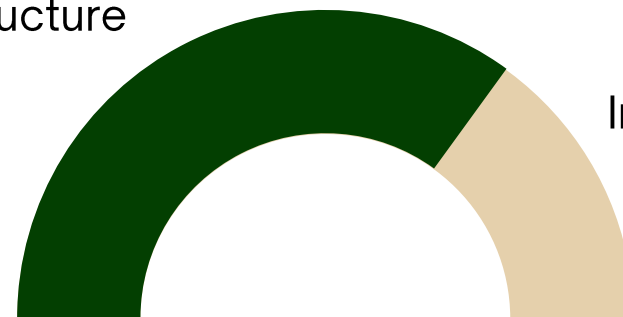
Telecommunication and Informatics

Energy and Electricity

Energy Conservations

Urban Economics Facilities

Economic
Infrastructure



Social
Infrastructure

Specific Purposes Area (SEZ, IA, FTZ)

Sport, Art, and Culture Facility

Tourism

Educational, Research and Development Facilities

Penitentiary

Public Housing

Health

Public Private Partnership (in Indonesian, KPBU) is a cooperation between the Government and Business Entities in the provision of infrastructure and/or services for the public interest that refers to specifications that have been predetermined by the government (Minister / Head of Institutions / Heads of Regions / BUMN / BUMD), which partially or wholly use the resources of the business entity by taking into account the risk sharing among the parties.

Unsolicited KPBU/PPP is a project initiated by the Business Entity



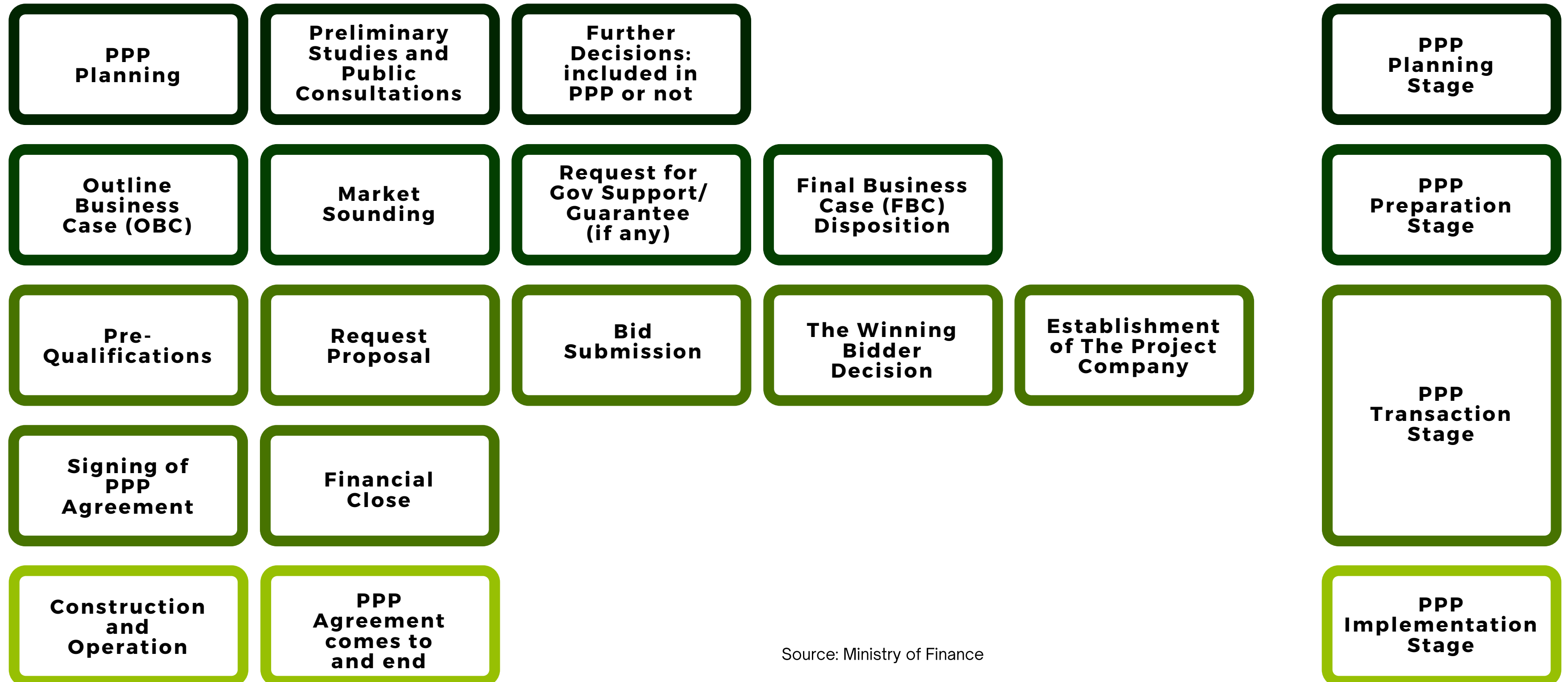
Solicited KPBU/PPP is a project initiated by the government



Source: Ministry of Finance

PPP Procedures

The Public-Private Partnership (PPP) procedure is designed to be systematic and transparent, ensuring clear steps, fair processes, and accessible progress tracking — creating a reliable and efficient pathway for investors across **18 priority sectors**



Source: Ministry of Finance

PPP Scheme

The Public-Private Partnership (PPP) scheme offers **5 flexible options**, providing investors with a range of tailored approaches to collaborate, innovate, and drive growth across **18 priority sectors** — ensuring adaptability and mutual benefit

Operation & Maintenance

Private operator/business entity, based on the contract, operates Government-owned assets (ex. water/wastewater treatment plants) for a certain periods of time. Ownership of fixed assets on the Government.

Build-Finance

Private/business entity builds assets and finance capital costs only during the construction period

Design-Build-Finance-Maintenance

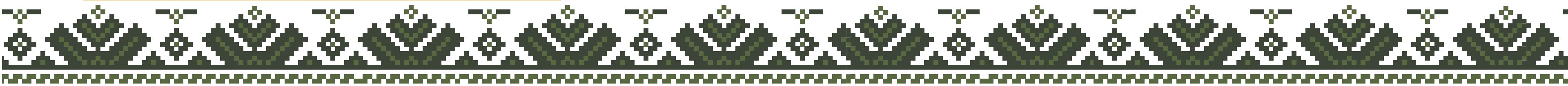
Business entities design, build, finance assets and provide maintenance services (hard facilities management) based on long-term agreements

Design-Build-Finance-Maintain-Operation

Business entities design, build, finance, and provide maintenance and operations services under a long-term agreement. Asset operations are also included in projects such as the operation of bridges, roads, and water treatment plants.

Concession

A private sector / business entity concession holder invests and operates the facility for a certain period of time, after which the ownership period is returned to the government



Investment Project Ready to Offer



Highlighted Projects



**FISHERY PRODUCT
FREEZING
BUSINESS**



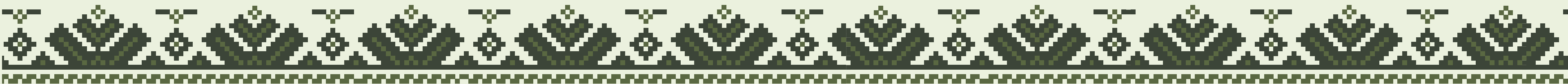
**LHOKNGA GOLF
COURT & MARINE
SPORT RESORT**



**SABANG ONE
STOP SERVICES
HOSPITAL**



This investment project successfully passed the curation process conducted by Bank Indonesia and the PwC Indonesia Team in 2025

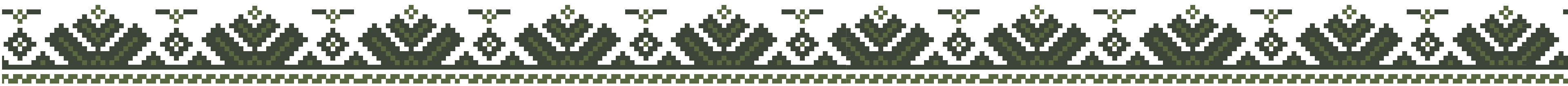


1

FISHERY PRODUCT FREEZING BUSINESS



This investment project successfully passed the curation process conducted by Bank Indonesia and the PwC Indonesia Team in 2025



FISHERY PRODUCT FREEZING BUSINESS

Project Description

- West Aceh Regency in Aceh Province stands at the forefront of Indonesia's rapidly evolving fishery sector, thanks to its abundant marine resources and strategic coastal location. With growing global demand for fresh, sustainably sourced seafood, establishing a modern fishery product freezing business here offers a prime opportunity to deliver high-quality products to both domestic and international markets
- This project is located in a strategic location of State Fisheries Management Area of Indonesia (WPP-NRI) 572, which covers the waters of the Indian Ocean, West Sumatra, and South Sunda that are very potential and hold abundant marine resources.
- Its strategic location makes West Aceh Regency have a big potential as an export fisheries center in the Western Indonesia Region.
- The activities of this investment opportunity include the buying of fresh catch from local fishermen, the freezing of fish to preserve peak quality, and the sale of premium marine commodities—such as snapper, tuna, mackerel tuna, shrimp, and more—to both domestic and international markets.
- The main target for freezing fishery products is the domestic market, particularly North Sumatra and West Sumatra, as well as the export markets of Malaysia, Singapore, and Japan.
- Accessibility to Airport Facilities: SIM Airport, Banda Aceh - 250 km (4 hour and 30 minutes)
- Accessibility to Export Port Facilities: Belawan Port, North Sumatra- 583 km (14 hour 30 minutes)

Key Investment Highlight

Location	Aceh Barat Regency, Aceh Province	
Est. Investment Value	USD 49.57 Million USD 15.49 Million (CAPEX) USD 34.08 Million (OPEX)	
Total Area/Land Status	5.5 Ha / Clean & Clear (with 2 Ha potential expansion)	
Business Scheme	Build Operate Transfer (BOT) or Direct Investment	
Project Owner	Aceh Barat Regency Government	
Financial Feasibility	Concession Period	20 Years
	Discount Rate	15.36%
	IRR	24%
	NPV	US\$ 5.79 Mio
	Payback Period	3 years 4 Month

1 USD = IDR 16.279

Contact Person

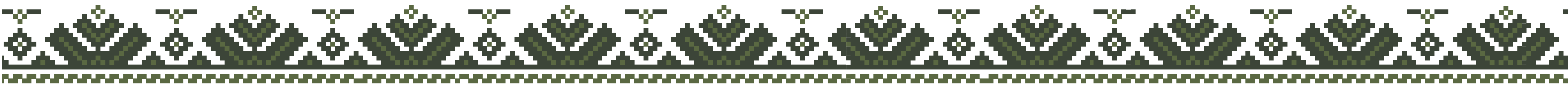
Teuku R. Taufik, SSTP, M.Si
Head of Investment Division - West Aceh Regency
Investment and One-Stop Services Agency
(+62) 811 6885 99
t.r.taufik4@gmail.com



This investment project successfully passed the curation process
conducted by Bank Indonesia and the PwC Indonesia Team in 2025

2

LHOKNGA GOLF AND MARINE SPORT RESORT



LHOKNGA GOLF AND MARINE SPORT RESORT

Project Description

- Nestled along the stunning coastline of Aceh, the Lhoknga Golf and Marine Sport Resort embraces the boundless potential of marine sports, enriching the experience for visitors seeking both leisure and adventure. Beyond the verdant greens of the golf course lies a vibrant aquatic playground, inviting enthusiasts to immerse themselves in a world of exhilarating water-based activities.
- Golf course development is an integral part of Aceh tourism; the golf course can be rented out for many segments and serve as the entertainment and tourism activities in the area. Furthermore, we can also sell golf spare parts such as replacement carpets, balls, clubs, and others. We can also capitalize on golf training, where we provide golf training for children and adults.
- Potential Marine Sports Activities: Jet Skiing, Paddleboarding, Surfing, Diving, Sailing, Snorkeling, Deep sea fishing, and Eco-Conscious Conservation
- Accessibility to City Center: Banda Aceh city center - 16 km (30 minutes)
- Accessibility to Airport Facilities: SIM Airport - 26 km (40 minutes)
- Accessibility to Iconic Tourist Sites: Lampuuk Beach & Lhoknga Beach (5 minutes), Tsunami Museum (30 Minutes), Baiturrahman Grand Mosque (28 Minutes)

Key Investment Highlight

Location	Aceh Besar Regency, Aceh Province	
Est. Investment Value	USD 6.18 Million (CAPEX) USD 1.17 Million (OPEX)	
Total Area/Land Status	57 Ha / Clean and Clear	
Business Scheme	Build Operate and Transfer (BOT) or Joint Venture or Direct Investment or Leasehold	
Project Owner	Aceh Government	
Financial Feasibility	Concession Period	30 Years
	Projected Income (30 Years)	US\$ 69.3 Mio
	IRR	26.83%
	NPV	US\$ 7.37 Mio
	B/C Ratio	1.32
	Payback Period	11 years 5 months

1 USD = IDR 16.000

Contact Person

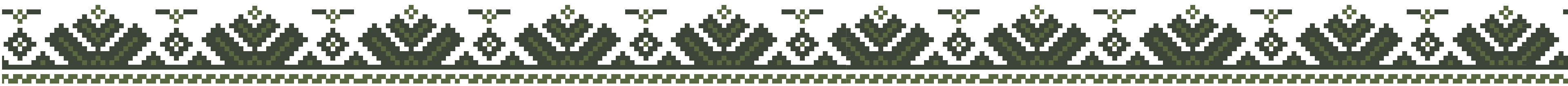
Riadi Husaini, M.A.
Sub-Coordinator for Implementation of Investment Promotion
(+62) 852-7058-4209
riadi@investaceh.id / riadihusaini@gmail.com

3

SABANG ONE STOP SERVICES HOSPITAL



This investment project successfully passed the curation process conducted by Bank Indonesia and the PwC Indonesia Team in 2025



SABANG ONE STOP SERVICES HOSPITAL

Project Description

- Sabang One Stop Services Hospital stands as a beacon of healthcare excellence in the heart of Sabang City, poised to become the nucleus of the burgeoning medical tourism industry in the region. With its strategic location amidst a thriving tourist destination, the hospital offers investors a unique opportunity to capitalize on the growing demand for world-class healthcare services combined with unparalleled leisure experiences.
- Designed as a comprehensive healthcare facility, Sabang One Stop Services Hospital provides a wide range of medical services and specialties under one roof. From state-of-the-art diagnostic capabilities to advanced surgical procedures and holistic wellness programs, the hospital caters to the diverse needs of both residents and international visitors, positioning itself as a premier destination for medical travelers seeking quality care in a picturesque setting.
- For investors seeking a secure and lucrative investment opportunity in the dynamic healthcare sector of Sabang City, Sabang One Stop Services Hospital represents an unparalleled choice. With its strategic location, comprehensive healthcare offerings, long-term concession, and innovative PPP model, the hospital is poised to redefine the landscape of medical tourism in the region, offering investors the chance to be at the forefront of this transformative venture.

Key Investment Highlight

Location	Sabang City, Aceh Province	
Est. Investment Value	USD 20.89 Million	
Total Area/Land Status	22 Ha / Clean and Clear	
Business Scheme	Build Operate and Transfer (BOT) or PPP	
Project Owner	Sabang City Government	
Financial Feasibility	Concession Period	30 Years
	IRR	14.97%
	NPV	10% (USD 6.07 Mio) 12% (USD 11.47 Mio)
	B/C Ratio	10% = 1.11 and 12% = 1.34
	Payback Period	10% = > 12 years 12% => 10 years

Contact Person

Faisal Azwar S.T., M.T.
Head of the Sabang City Investment and One-Stop Services Agency
(+62) 811 6823 870
faisal.azwar@mail.sabangkota.go.id

TOP 12 MUST VISIT DESTINATIONS IN ACEH





GRAND MOSQUE BAITURRAHMAN

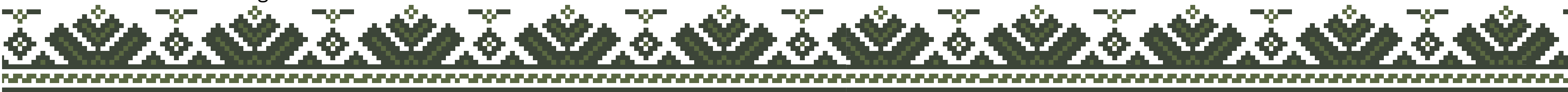
The mosque plays a significant role in Acehese culture and traditions. It's a center for religious gatherings and celebrations, reflecting the deep Islamic faith of the people.



The mosque is situated in the heart of Banda Aceh City, the capital city of Aceh Province, Indonesia. It's easily accessible and a prominent landmark in the city.

Mesjid Raya Baiturrahman is approximately 15 kilometers away from Sultan Iskandar Muda Airport

Source : IG-wisatareligiaceh & Detik Travel



ACEH TSUNAMI MUSEUM

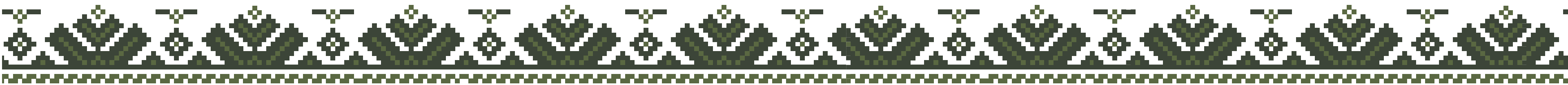
The Aceh Tsunami Museum serves as a tribute to the victims of the devastating 2004 Indian Ocean earthquake and tsunami, while also acting as an educational center and emergency shelter.

The Aceh Tsunami Museum is located on Jalan Iskandar Muda Street, Banda Aceh City, around 16 kilometers from Sultan Iskandar Muda Airport. The Museum building has adopted the traditional raised Aceh House, while at the same time, it resembles a ship with its protruding funnel

The main attractions of the museum include educational experience, architectural design, disaster emergency preparedness learning center



Source : Pixabay & Museumtsunami.id



LAMPUUK AND LHOKNGA BEACH

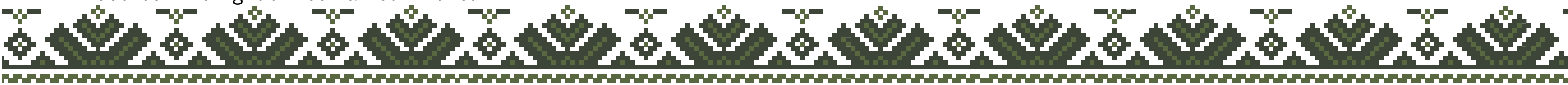
Nestled along the western coastline of Aceh Besar Regency, just outside Banda Aceh city, Lampuuk and Lhoknga Beach are among the province's most stunning natural attractions. With stretches of golden sand framed by lush green hills, these beaches offer a perfect escape with breathtaking views of the Indian Ocean.

Lampuuk Beach, often called the “Kuta of Aceh,” is ideal for surfing, swimming, jet skiing and other marine activities, also enjoying sunsets, while Lhoknga Beach is renowned for its powerful waves that draw surfers from around the world. For those seeking tranquility, calmer spots provide safe swimming and peaceful relaxation.

Located only 20–25 minutes from Banda Aceh city center, both beaches are easily accessible for a quick getaway, offering visitors a blend of adventure and serenity.



Source : The Light of Aceh & Detik Travel





LHOK MATA IE BEACH

Pantai Lhok Mata Ie, also referred to as Lhok Mata Ie Beach, is a hidden gem located in Aceh Besar Regency, Indonesia. It's a beautiful beach tucked away behind hills, offering a serene escape for visitors.

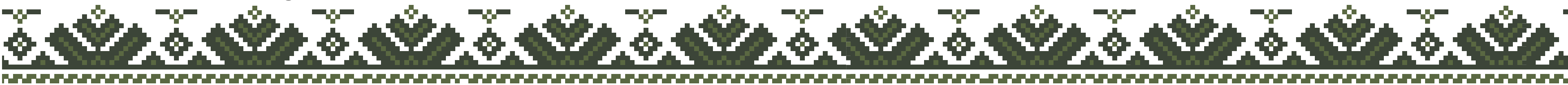
Unlike other beaches that can get crowded, Lhok Mata Ie offers a more tranquil experience. The beach itself is scenic with its white sand and clear blue waters.

Lhok Mata Ie is situated in the Lampageu Sub-district, Aceh Besar Regency, Aceh Province. It is 21 KM from Sultan Iskandar Muda Airport (Banda Aceh International Airport)

Visitors can enjoy swimming, sunbathing, or simply relaxing on the shore. Other activities include camping, fishing, and hiking.



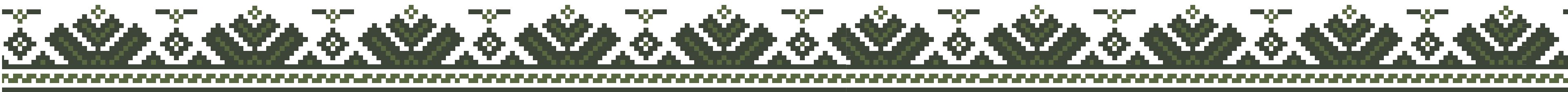
Source : Video the Light of Aceh



IBOIH BEACH & RUBIAH ISLAND

In Sabang City, Aceh Province, nestled a beautiful beach that is always sought after by tourists, named Iboih Beach (Pantai Iboih). Iboih Beach is famous for its clear seawater and beautiful coral and marine ecosystem beneath its waters. Travel time from Banda Aceh to Sabang is around 40 minutes by fast boat.

Across the Iboih Beach, in Rubiah Island, you can experience many marine activities, including snorkeling, diving, dolphin tours, and multiple water sports. Iboih Beach & Rubiah Island is one of the most popular tourist destinations in Aceh Province.

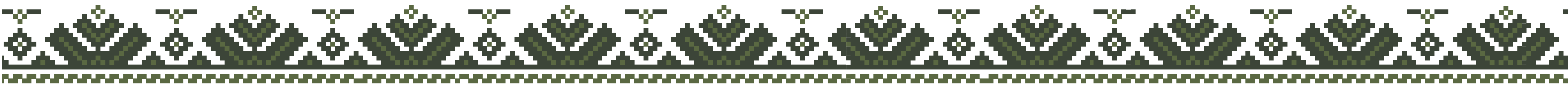


0 KM MONUMENT

Standing proudly at the westernmost tip of Indonesia, the 0 Kilometer Monument in Sabang, Weh Island, marks the nation's geographical starting point. This iconic landmark symbolizes unity and national pride, drawing visitors from across the archipelago and beyond.

Surrounded by lush forest and overlooking the Indian Ocean, the monument offers a scenic setting where travelers can enjoy panoramic views, capture memorable photos, and witness breathtaking sunsets. It is also a favorite stop for those exploring Sabang's natural beauty, from pristine beaches to rich marine life.

Located only 40 minutes from Sabang city center, the 0 Kilometer Monument is not only a geographical milestone but also a cultural experience, making it a must-visit destination for anyone traveling to Aceh.





LUT TAWAR LAKE

Danau Lut Tawar is situated in the central highlands of Aceh province, Indonesia. This lake specifically lies within the Aceh Tengah Regency, where the town of Takengon rests on the western shore.

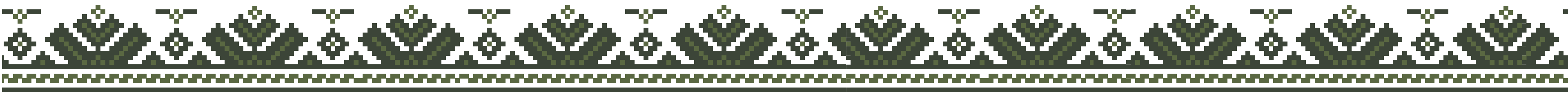
Travel time by car can take approximately 6 to 7 hours from Banda Aceh. Within Takengon itself, there is a small domestic airport, Takengon Domestic Airport (TPL), that receives limited flights from Banda Aceh.

Danau Laut Tawar is a paradise for nature lovers and those seeking a tranquil escape. Here are some reasons why it is a compelling tourist destination:

Scenic Beauty, Boating Activities, Cultural Exploration, Fishing, Hiking, and Trekking



Source : Indonesia Travel & Detik.com



GALERI KOPI INDONESIA

Galeri Kopi Indonesia Takengon is more than just a coffee shop, it is a haven for coffee enthusiasts seeking a unique and immersive coffee experience amidst the stunning scenery of the Gayo Highlands in Aceh Province, Indonesia. Travel time by car can take approximately 6 to 7 hours from Banda Aceh.

Tourists can do several activities, including Coffee Tasting, Educational Experience, Scenic Ambiance, Local Specialties, and Coffee Souvenirs



Source : Aceh Portal

MANGROVE FOREST LANGSA

Hutan Mangrove Langsa, also known as the Langsa Mangrove Forest, is a thriving ecosystem boasting a rich biodiversity and scenic beauty. It's located near Langsa City, Aceh Province, Indonesia.

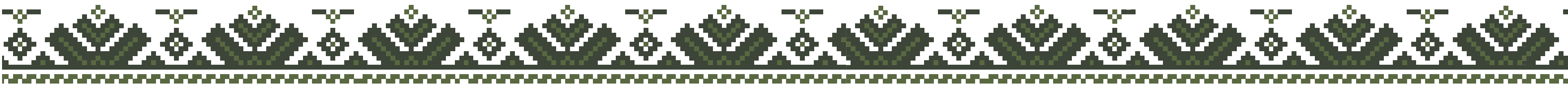
Easier access to the Langsa Mangrove Forest is through Kuala Namu Internasional Airport (200 Km away), or around a 3 to 4 hours drive from Medan, North Sumatra.

The Langsa Mangrove Forest attracts visitors interested in nature and sustainable tourism.

Here's what makes it a compelling tourist destination: Nature Experience, Photography Opportunities, Relaxation and Reflection, and Educational Value.



Source : Indonesia Travel & Detik.com



GURUN PUTIH LESTARI SAFARI PARK

Taman Safari Gurun Putih Lestari Aceh, also known as Gurun Putih Lestari Safari Park, is a relatively new wildlife park in Aceh Besar Regency, Indonesia, offering a unique blend of animal encounters and botanical beauty.

The safari park is situated in Gampong Cucum, Jantho Sub-district, Aceh Besar Regency. Travel time by car can range from 45 minutes to an hour from Banda Aceh.

Tourists can do several activities, such as Wildlife Viewing, Family-Friendly Activities, Botanical Exploration, and Supporting Conservation Activities.

The park is relatively new and still under development, so amenities may be limited compared to more established zoos.



Source : Indonesia Travel & Detik.com

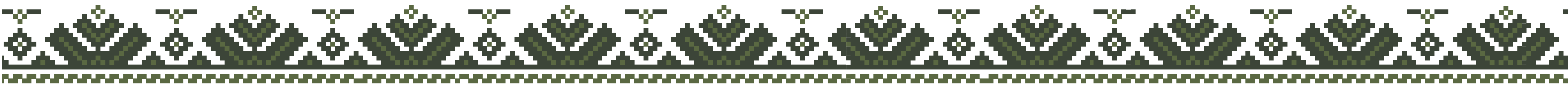


Source : Indonesia Travel & Detik.com

CELOCIA FLOWER GARDEN

Taman Bunga Celosia Aceh, also known as the Aceh Celosia Flower Garden, is a captivating attraction drawing visitors with its vibrant blooms and colorful landscapes. Situated in Desa Alue Piet, Panga Sub District, Aceh Jaya Regency. Travel time by car can take 1.5 to 2 hours from Sultan Iskandar Muda Airport

Tourists can do several activities including Visual Feast, Photography Haven, Relaxing Atmosphere, and Seasonal Getaway. Taman Bunga Celosia is a charming destination to add to your itinerary, especially during the blooming season.





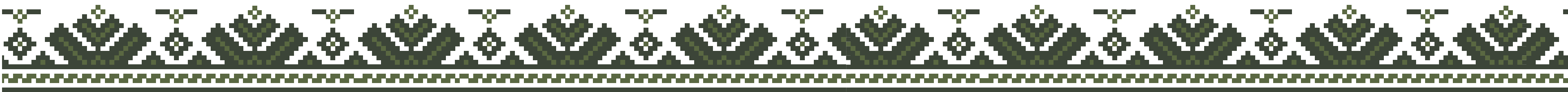
SUHOM WATERFALL

Air Terjun Suhom is a waterfall located amidst the Lhoong Sub District in Aceh Besar Regency, Aceh Province. Travel time by car can take 1 hour and 45 minutes from Sultan Iskandar Muda Airport



Tourists can do several activities including Swimming, Tracking, and Picnic. Suhom Waterfall is a charming destination to add to your itinerary, especially for families, due to its natural beauty and serene atmosphere

Source : Indonesia Travel & Detik.com





Commodities & SMEs

Highlighted Commodities



Palm Oil



**Arabica
Coffee**



**Robusta
Coffee**



**Cocoa
Plantation**



**Patchouli
Plantation**



Agriculture



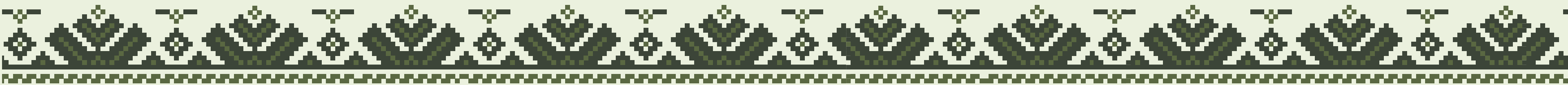
Lifestocks



Fishery



From world-renowned Arabica coffee to palm oil, cocoa, patchouli, fisheries, and livestock, Aceh's leading commodities offer strong export potential and expanding downstream opportunities. Supported by four strategic economic zones— SEZ Arun Lhokseumawe, Sabang FTZ, Aceh Industrial Area Ladong, and Kutaraja Fishery Port—Aceh provides competitive incentives, integrated infrastructure, and clear pathways for sustainable investment growth.



Palm Oil Industry

Aceh has 268,189 hectares of palm oil plantations, which produced 508,134 tons in 2024. Palm oil is the largest plantation crop in Aceh by volume, area, and economic value. The palm oil industry has significant growth potential as a major source of supply for food products and biofuels. With the increase in production, Aceh is encouraging the construction of CPO factories and their derivative products.

List of Palm Oil Industries

by Regency/City in Aceh Province, 2024

Bireuen

PT. Blang Ketumba
PT. Syaukath Sejahtera

North Aceh (Aceh Utara)

PT. Perkebunan Nusantara I
PT. Ike Bina Wisesa
PT. Satya Agung
PT. Seuramo Agro Persa

East Aceh (Aceh Timur)

PT. Perkasa Subur Sakti (Kebun
PT. Padang Palma Permai)
PT. Ensem Sawita
Koperasi Prima Jasa
PT. Agra Bumi Niaga
PT. Anugerah Fajar Rezeki
PT. Teupin Lada
PT. Mutiara Sawit Lestari

Aceh Tamiang

PT. Perkebunan Nusantara I
(Tamiang Hulu)
PT. Perkebunan Nusantara I
(Karang Baru)
PT. Mora Niaga Jaya
PT. Parasawita
PT. Padang Palma Permai
PT. Bumi Sama Ganda
PT. Socfin Indonesia
PT. Sisirau
PT. P.P. Pati Sari
PT. Tri Agro Palma Tamiang
PT. Bima Desa Sawita
PT. Bahari Lestari
PT. Betami

West Aceh (Aceh Barat)

PT. Karya Tanah Subur
PT. Mopoli Raya

Aceh Jaya

PT. Boswa Megalopolis
PT. Syaukat Agro
PT. Agro Sinergi Nusantara

Nagan Raya

PT. Fajar Baizury
PT. Kalista Alam
PT. Sawit Nagan Raya Makmur
PT. Beurata Subur Persada
PT. Ujong Neubok Dalam
PT. Surya Panen Subur II
PT. Kharisma Iskandar Muda
PT. Ensem Lestari
PT. Socfin Indonesia (Seunagan)
PT. Socfin Indonesia (Seumanyam)
PT. Raja Marga

Aceh Barat Daya

PT. Mon Jambee
PT. Samira Makmur Samita
PT. Ensem Abadi

South Aceh (Aceh Selatan)

PT. Aceh Trumon Anugrah Kita
PT. Mopoli Raya

Aceh Singkil

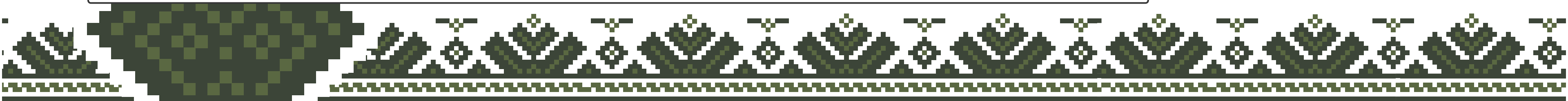
PT. Perkebunan Lembah Bhakti
(Singkil Utara)
PT. Perkebunan Lembah Bhakti
(Singkohor)
PT. Nafasindo
PT. Ensem Lestari
PT. Delima Makmur
PT. Socfin Indonesia
PT. Singkil Sejahtera Makmur
PT. Runding Putra Persada

Subulussalam

PT. Global Sawit Semesta
PT. Bangun Sempurna Lestari
PT. Mandiri Sawit Bersama
PT. Bumi Daya Agrotamas
PT. Samudera Sawit Nabati

Simeuleu

Perkebunan Daerah
PT. Raja Marga



Planted Area and Production of Palm Oil
Owned by Communities by Regency/City
in Aceh Province, 2024

Districts/Cities	Planted Area (Ha)	Production (Ton)	Productivity (Kg/Ha)	Farmers (Household)
Simeulue	8.371	3.398	918	3.736
Aceh Singkil	33.467	81.306	3.456	11.312
Aceh Selatan	11.066	56.211	6.256	8.003
Aceh Tenggara	4.013	7.155	2.700	1.492
Aceh Timur	31.095	35.649	2.365	17.769
Aceh Tengah	-	-	-	-
Aceh Barat	11.036	17.250	3.084	8.713
Aceh Besar	1.375	571	601	703
Pidie	535	498	1.006	244
Bireuen	6.104	9.547	2.123	4.214
Aceh Utara	21.533	65.719	3.917	12.044
Aceh Barat Daya	20.801	24.793	1.416	11.949
Gayo Lues	-	-	-	-
Aceh Tamiang	24.997	50.652	2.520	11.800
Nagan Raya	53.151	100.218	2.655	27.006
Aceh Jaya	16.747	22.705	2.785	11.559
Bener Meriah	1.300	500	1.502	1.040
Pidie Jaya	2.265	1.633	2.382	2.119
Banda Aceh	-	-	-	-
Sabang	-	-	-	-
Langsa	710	1.197	2.215	387
Lhokseumawe	209	334	2.480	130
Subulussalam	19.304	28.800	2.642	13.302
2024	268.189	508.134	2.849	147.834
2023	263.311	474.895	2.697	146.102
2022	258.992	459.727	2.705	144.871
2021	247.102	456.426	2.745	140.658
2020	242.819	444.436	2.741	139.153

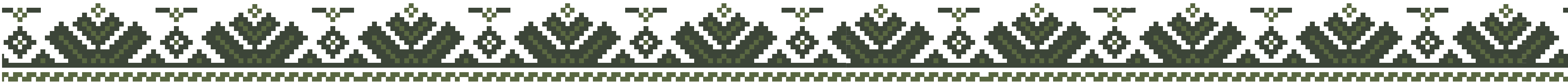


List of Palm Oil Industries

by Regency/City in Aceh Province, 2024

- Creating operational and policy support for sustainable palm oil commodities among the government, the private sector, nongovernmental organizations (NGOs), and the community.
- Supporting public-private investment corporation of palm oil.
- Reducing threats to high-value forest ecosystems and peat swamp ecosystems.
- Creating a program for the certification and distribution of provincial palm seeds.
- Improving the supply chain and pricing transparency for palm oil production and processing.

Crude Palm Oil (CPO) is the main product of the palm oil industry. Nagan Raya, Aceh Singkil, Aceh Timur, Aceh Tamiang, and Aceh Barat Daya are the regencies that produce the most CPO. Therefore, these areas are suitable for the development of the palm oil processing industry.



Arabica Coffee

Indonesia is the world's fourth-largest coffee producer after Brazil, Vietnam, and Colombia. The country is renowned as the home of some of the world's finest coffee varieties. As of 2024, Indonesia has approximately 1.27 million hectares of coffee plantations, comprising about 933,000 hectares of Robusta and 337,000 hectares of Arabica. Notably, more than 98% of these plantations are cultivated by small-scale farmers, reflecting the strong role of community-based agriculture in the sector. Indonesia is also distinguished as one of the few countries with a wide range of Geographical Indication (GI)-certified coffees, with 54 GI coffee varieties, covering Arabica, Robusta, Liberica, and Excelsa. Within this national landscape, Aceh stands out as a key coffee-producing region. The province ranks 3rd nationally in total plantation area and 4th in total production. Aceh's coffee sector is predominantly Arabica-based, with approximately 92,324 hectares dedicated to Arabica plantations and 20,775 hectares to Robusta, reinforcing its reputation as one of Indonesia's premier Arabica-producing regions.

Coffee Planted Area in Aceh



— Aceh Tengah

Area Planted (Ha):

— 50.063

Production (TON):

— 37.319



— Bener Meriah

Area Planted (Ha):

— 34.522

Production (TON):

— 27.258



— Aceh Utara

Area Planted (Ha):

— 2.268

Production (TON):

— 758



— Gayo Lues

Area Planted (Ha):

— 5.414

Production (TON):

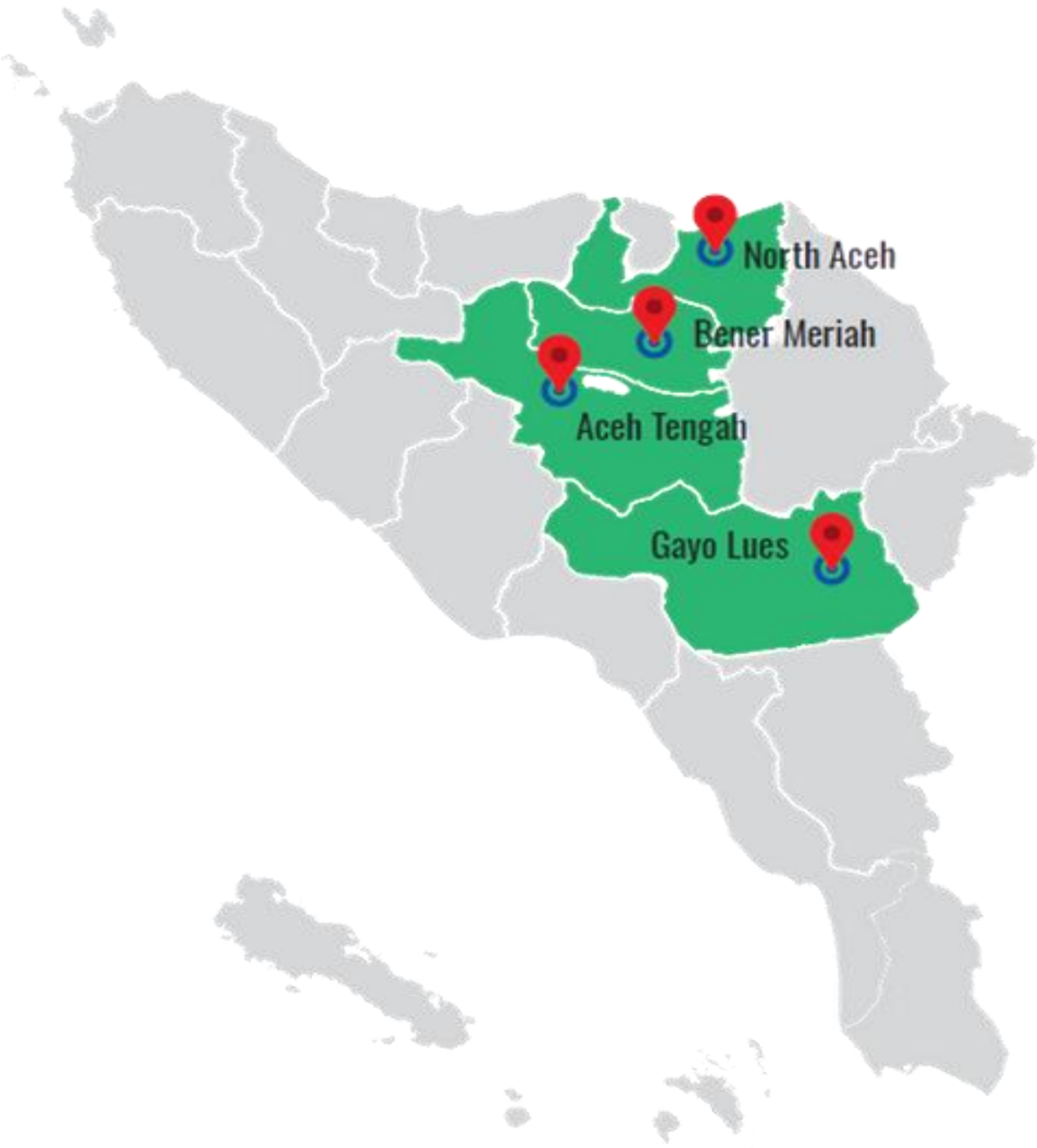
— 2.167

Planted Area and Production of Arabica Coffee in Aceh Province, 2024

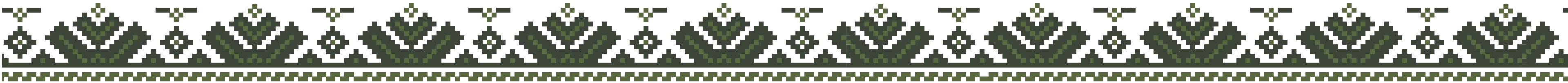
Regency/City	Planted Area (Ha)	Production (Ton)
Aceh Tengah	50.063	37.319
Bener Meriah	34.522	27.258
Gayo Lues	5.414	2.167
Aceh Utara (North Aceh)	2.268	758
Pidie	57	19
2024	92.324	67.521
2023	92.315	64.567
2022	92.276	64.247
2021	103.706	67.372

Gayo coffee is cultivated in the Gayo highlands, which include the big three of Arabica coffee in Aceh (Bener Meriah Regency, Aceh Tengah Regency, and Gayo Lues Regency). Gayo is an ethnic group that inhabits the Gayo highlands in the central Aceh region. The majority of people in this area are coffee farmers.

Coffee cultivation began in 1908 and is mostly Arabica coffee. Gayo is one of the largest Arabica-producing regions in Southeast Asia. Gayo coffee has been exported to various countries worldwide. Gayo Coffee has received various recognitions and international certifications because of its high quality, particularly organic coffee, and coffee with fair trade certifications as well.



Currently, Gayo Coffee continues to meet the demand for coffee in domestic and foreign markets by increasing productivity and improving quality (through agricultural extension and intensification).



SMEs: Teluk Gayo – Melaya

Profile

Teluk Gayo Farm is a coffee farmers' group from Bies, Central Aceh, established in 2018 under PT **Teluk Gayo Mandiri** with the brand **Melaya Coffee**. Starting from conventional processing methods, they now produce specialty coffee that meets **SCAA/SCAI standards** from the Gayo Highlands in a sustainable manner, combining modern agricultural practices with strong local cultural values. The group consists of **30 core farmers and several partner farmers** from seven villages in the **Bies and Bebesen sub-districts**, managing a total land area of approximately **50 hectares**. Current production reaches **250 tons per harvest season**, serving both domestic and international markets. Teluk Gayo also actively supports farmers through training programs, distribution of superior seedlings, equipment assistance, and price guarantees that are 15–30% above market rates. Since 2021, Teluk Gayo has gained recognition in the international market and received the **Cup of Excellence – National Winner award**. Their coffee was auctioned at IDR 300,000 per kilogram and exported to Japan in a volume of 500 kilograms, marking the beginning of Melaya Coffee's export credibility.

Teluk Gayo's Activities

Since the farmers are mainly above 50, they have a responsibility to ensure the **regeneration cycle**. By upholding the values & propositions of Gayo Coffee beans, it is believed that it will be smoothly preserved. Embracing the farmers in Bies Penentanan is the baby step to make it happen. The farmers are working together and **innovating a better way of cultivation to optimize the cherry yield**, not only the quantity but also the quality as well. Teluk Gayo produces various **specialty processing and non-specialty** types such as fully washed (Dry & Wet Hull), natural, black honey, wine process, wild luwak, and robusta coffee. Custom types that are required by buyers are also available through the transfer of knowledge of processing, and then it will be replicated.



The SME's Story

Melaya Coffee was founded to preserve the values and popularity of Gayo Coffee Beans both in the global and local markets. Gayo Coffee, regarded as one of the best coffees in the world, is predicted to be consumed with pride by Indonesians and Foreigners in the near future. The cherry seed is harvested from "Bies Penentanan" in Takengon, one of Aceh's greatest cherry seed-producing places. Led by a 4th-generation coffee farmer (Mr. Iqbal) and embracing the communities of farmers, Melaya Coffee ensures the quality of each bean.

Contact Person

Mr. Iqbal Arisa
Owner, Production, and QC Lead
(+62) 822 7310 3420
telukgayocoffee@gmail.com

SMEs: Teluk Gayo - Melaya

ACHIEVEMENT

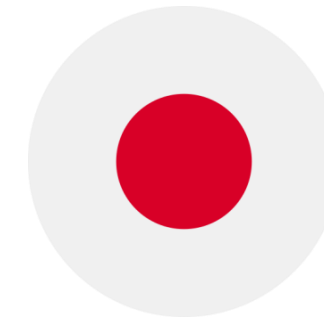


Cup of Excellence Indonesia 2021 - National Winner with a score of 88.85 points by SCAI

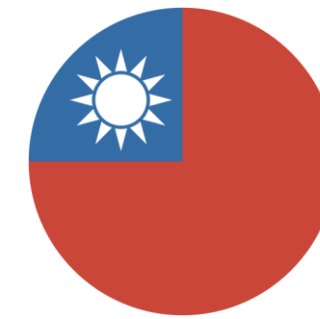


Kontes Kopi Spesialti Indonesia – 3rd Place Coffee Processor Wash Category

BUSINESS MATCHING & EXPORT ACHIEVEMENT



Japan



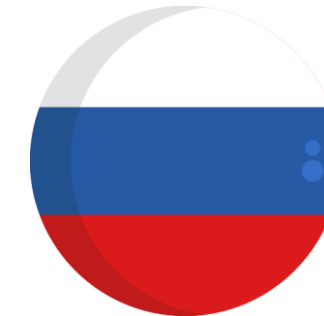
Taiwan



China



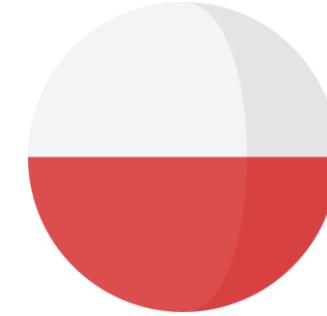
Malaysia



Russia



Singapore



Poland



Belgium

EXPORT DOCUMENTATION



INDONESIA - TAIWAN



INDONESIA - GUANG ZHOU

PRODUCTS



Honey



Luwak



Bies Penentanan
(Natural
Fermentation)



Atu Gajah
(Washed)



Teluk
(Wet Hulled)

SMEs: Ulunowih

Profile

Ulunowih, in the Gayo language, means “head of the water”—a term that describes a primary water source that is essential to life. The name reflects Ulunowih’s philosophy as a source of benefit and sustainability for the Gayo community, especially coffee farmers. The Gayo Highlands are the center of Arabica coffee production and serve as the backbone of livelihood for more than 80% of the population. Ulunowih was founded in **2016 by two young Gayo entrepreneurs, Ihsanuddin and Sabardi**, who grew up in coffee-farming families in Central Aceh. Continuing this legacy, they built a business rooted in quality, partnership, and sustainability. Since 2020, Ulunowih has operated under **PT Aromabica Gayo Internasional**, which now partners with **more than 45 coffee farmers** from various farmer groups, communities, and independent farmer networks across Central Aceh, Bener Meriah, and Gayo Lues. The total partnership area covers approximately **140 hectares**. Aromabica’s Gayo coffee products—both green beans and roasted beans—have been marketed to **various cities across Indonesia** and exported directly to several countries, including **Malaysia, Qatar, Turkey, and Morocco**.

Ulunowih’s Activities

- **Sustainable Practice:** Ulunowih prioritizes environmentally responsible farming techniques that create long-term benefits for the ecosystem, the local community, and the quality of the coffee.
- **Quality Control:** Each coffee cherry is carefully hand-picked and meticulously sorted by our team to ensure that only the finest quality beans reach our customers.
- **Traceability:** Every bag of Ulunowih coffee is fully traceable to its origin, providing transparency, accountability, and consistent quality assurance.

Ulunowih produces a wide range of specialty-grade coffees, including **Specialty, Peaberry, Honey, Wild Luwak, Natural, Macampora, and Strong Macampora**. In addition, the company also offers commercial-grade coffee such as **Grade 1, Grade 2, Low Grade, and Robusta**, available in both **green bean and roasted bean** forms.



The SME’s Story

Welcome to Ulunowih, your source for premium Gayo Arabica coffee beans. We are a dedicated team of farmers committed to producing the finest quality specialty coffee. Ulunowih represents the dedication of Gayo farmers to producing high-quality coffee. Our company, PT Aromabica Gayo Internasional, is based in Aceh Tengah, Indonesia, the heart of the Gayo region. Our farmers have generations of experience and a deep understanding of the coffee cultivation process.

Contact Person

Sabardi (Co-Founderr)
(+62) 811 6801 135
sabardi@ulunowih.com
instagram.com/ulunowih

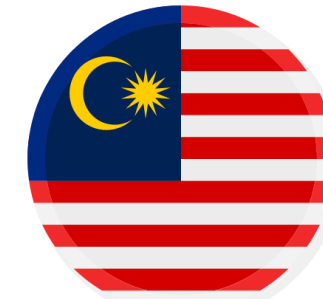
SMEs: Ulunowih

ACHIEVEMENT



13th Kontes Kopi Speisialti Indonesia
(2021) – 1st Place Arabika Natural Category
– Organized by Asosiasi Eksportir Kopi
Indonesia (AEKI)

BUSINESS MATCHING & EXPORT ACHIEVEMENT



Malaysia



Morocco



Turkey



Qatar



Kazakhstan



Australia



Belarus

EXPORT DOCUMENTATION



INDONESIA - MALAYSIA



INDONESIA - MAROKO

PRODUCTS



Specialty Washed



Macampora



Natural



Luwak

SMEs: Gayoland Coffee

The SME's Story

Gayoland Coffee was established on June 27, 2013, under UD Agro Aceh Besar, and officially transformed into CV Agro Aceh on July 27, 2020. As a coffee industry player, Gayoland Coffee emphasizes hygiene, freshness, and a strong, authentic coffee flavor, offered at affordable prices so it can be enjoyed by coffee lovers from all walks of life. The coffee beans are sourced directly from farmers in **Central Aceh and Bener Meriah**, ensuring premium quality characteristic of the Gayo Highlands. The partnership model developed with farmers aims to ensure a **sustainable supply chain while maintaining consistent bean quality**. Gayoland Coffee products are widely available on various **online marketplaces** such as Bukalapak, Tokopedia, Blibli, and Shopee, as well as through social media platforms including Facebook and Instagram.

Gayoland's Activities

As a place of business, Gayoland have high hopes to be able to improve the economic welfare of coffee farmers who are in Central Aceh Regency and Bener Meriah Regency. In addition, we have goals to increase farmers' knowledge about the importance of maintaining the quality of coffee and empowers rare types of coffee to be further developed sustainably and innovatively. Gayoland produces various coffee end products from **green beans, roasted beans, grounded beans, and ready-to-brew drip bag coffee**. With various coffee types such as **Wild Luwak, Wine, Peaberry, Longberry, Specialty, Arabica Super Aceh, Arabica Natural, and Robusta**



Achievement

Gayoland Coffee has established a sustainable supply chain by partnering directly with farmers in Aceh Tengah and Bener Meriah, ensuring **consistent Gayo coffee quality while supporting local livelihoods**. Through strong quality control and expanded distribution across **national e-commerce platforms**, the brand continues to **grow its market presence** both in domestic and international markets. Beyond business objectives, Gayoland Coffee also carries out a social mission—allocating part of its sales proceeds to **support the rights and welfare of persons with disabilities**, in collaboration with the Sahabat Difabel Aceh Foundation.

Contact Person

Ridwan Fauzi (Co-Owner)
(+62) 813 7739 9663
gayolandcoffee@gmail.com
instagram.com/gayoland_coffee

SMEs: Gayoland Coffee

ACHIEVEMENT



One of Bank Indonesia Best MSME in 2020

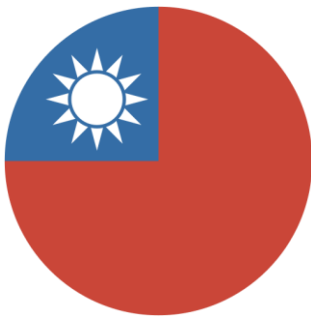


Most inspirational MSME from Bukalapak company

BUSINESS MATCHING & EXPORT ACHIEVEMENT



USA

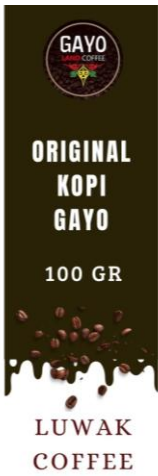


Taiwan



Australia

PRODUCTS



Luwak



www.gayolandcoffee.com



ARABICA SPECIALTY



www.gayolandcoffee.com

Arabica Specialty – Coffee Drip



ROBUSTA SUPER



www.gayolandcoffee.com

Robusta Super



ARABICA SPECIALTY

Arabica Specialty



www.gayolandcoffee.com

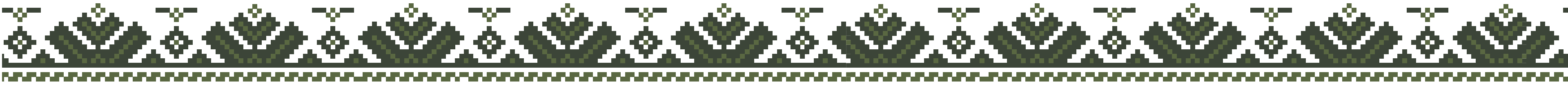


WINE COFFEE



www.gayolandcoffee.com

Wine



Robusta Coffee

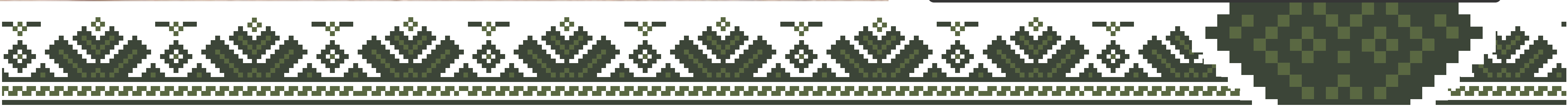
Robusta Coffee has a strong taste and is more bitter than Arabica Coffee. Robusta Coffee is widely used as the main ingredient for instant coffee or as a mixture of Arabica Coffee to improve the taste of coffee. Robusta coffee plantations are concentrated in Pidie, Aceh Jaya, Bener Meriah, Aceh Tengah Regency, and Aceh Selatan (South Aceh). The total plantation area is 20,775 Ha, with a total production of 6,610 tons in 2024.



Aceh Coffee Processing Industry

The demand for Gayo coffee in domestic and foreign markets is very high, particularly in the form of green beans. The government encourages the improvement of the quality of Aceh coffee to create a greater opportunity for developing a modern coffee processing industry. The popular culture of coffee consumption in Aceh is also a promising prospect for building the Gayo instant coffee processing industry.

Current project purpose: construction of the instant coffee processing industry based on market observations. Today, at least 10 instant coffee brands are sold in the market, which indicates an increase of instant coffee consumption in Aceh. Thus, the potential for development in this industry is auspicious.



Planted Area and Production of Robusta Coffee, 2024

Regency/City	Planted Area (Ha)	Production (Ton)
Simeulue	-	-
Aceh Singkil	61	5
Aceh Selatan	718	173
Aceh Tenggara	511	103
Aceh Timur	487	145
Aceh Tengah	1.128	491
Aceh Barat	579	67
Aceh Besar	566	187
Pidie	10.467	2.831
Bireuen	2	1
Aceh Utara	618	165
Aceh Barat Daya	701	153
Gayo Lues	650	177
Aceh Tamiang	84	15
Nagan Raya	334	83
Aceh Jaya	2.224	758
Bener Meriah	1.464	1.232
Pidie Jaya	170	23
Banda Aceh	-	-
Sabang	-	-
Langsa	-	-
Lhokseumawe	1	-
Subulussalam	10	3
2024	20.775	6.610
2023	21.653	6.517
2021	22.794	6.871
2020	22.471	6.821

Coffee Exporters

- 1 CV. Sara Ate
- 2 Koperasi Permata Gayo
- 3 Koperasi Produsen Arisarina
- 4 KSU. Arinagata
- 5 KSU. Sara Ate
- 6 PT. Cahaya Komoditas Nusantara
- 7 PT. Fajar Jeumpa
- 8 PT. Ihtiyeri Ketu Ara
- 9 PT. Ketiaru
- 10 PT. Sumatera Arabika Gayo
- 11 PT. Meukat Komuditi Gayo
- 12 CV. Aridalta Mandiri
- 13 Koptan Gayo Megah Berseri
- 14 KBQ. Baburrayan
- 15 Koperasi Kopi Wanita Gayo
- 16 CV. Donya Drop Daruet
- 17 PT Aromabica Gayo Internasional
- 18 Melaya Coffee

SMEs: Portugis Coffee



Profile

Portugis Coffee is a Lamno-origin robusta coffee processing business based in Jaya Subdistrict, Aceh Jaya. Founded in June 2019 by local entrepreneur **Muhammad Haris**, the brand was created to restore pride and added value to Lamno's robusta coffee, which had long been supplied to Banda Aceh and marketed under other labels, often losing its regional identity. Inspired by Lamno's historical connection with the Portuguese dating back four centuries—reflected in some local descendants with distinctive European features—Haris chose the name “Portugis Coffee” to firmly associate the product with its place of origin.

Bawadi's Activities

Built on a **sociopreneurship** concept, Portugis Coffee ensures that profits are shared fairly with local farmers, creating mutual growth and sustainable benefits. The coffee is produced from selected **Lamno robusta beans**, roasted independently, then packaged and marketed to various provinces across Sumatra, Java, and Kalimantan. Despite setbacks during the Covid-19 pandemic, innovation—such as introducing palm sugar coffee variants and bottled drinks like Lamnobusta and kopi sanger—helped the business recover and expand. Entering its seventh year, Portugis Coffee continues to innovate while maintaining quality, driven by faith, perseverance, and consistency as the foundation of its sustainability.

Portugis Coffee Characteristics

Source of Coffee	Aceh Jaya Regency
Altitude	900m meter above sea level
Process	Natural – Dry Hulling
Coffee Type	Robusta
Numbers of Farmer	30 farmers
Production capacity	1000 kg/harvest
Harvest period	September – December

Contact Person

Muhammad Haris

(+62) 852 8671 7144

<https://www.instagram.com/portugis.coffee/>

SMEs: Portugis Coffee

BUSINESS MATCHING & EXPORT ACHIEVEMENT



Malaysia

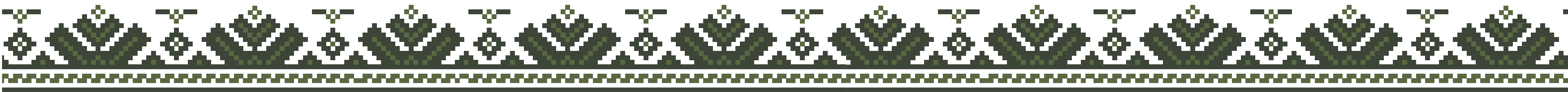


Singapore

PRODUCTS



BUSINESS PROCESS



Cacao Plantation

Aceh is one of the major cacao-producing regions in Indonesia, with plantations spread across almost all regions in Aceh, from the eastern part of Aceh to the outer western side of Aceh Province. Cacao plantations are concentrated in Aceh Tenggara Regency, Aceh Timur Regency, Pidie Jaya Regency, Aceh Utara Regency, and Pidie Regency. The total plantation area is 88,268 Ha, with a total production of 34,170 tons in 2024.

Cocoa plantations in Aceh are predominantly managed by smallholder farmers, contributing to rural income generation and regional economic resilience. Productivity improvements through rehabilitation, superior seedlings, and post-harvest handling remain key strategic priorities. With over 88,000 hectares under cultivation and annual production exceeding 34,000 tons, cocoa represents one of Aceh's strategic plantation commodities with significant multiplier effects across farming and the local economy.

Indonesia is the world's third-largest cocoa producer after Côte d'Ivoire and Ghana (ICCO, FAO data trends). The majority of Indonesia's cocoa is smallholder-based, accounting for more than 95% of the national plantation area.



Pidie Jaya Regency: A Key Cacao-Producing Region in Aceh



Profile

Pidie Jaya Regency is located in Aceh Province, bordered by the Malacca Strait to the north, Bireuen Regency to the east, and Pidie Regency to the west and south. The regency covers an area of approximately **1,162.85 km²**, consisting of coastal lowlands and beach areas, with a predominance of highland terrain. Administratively, Pidie Jaya Regency comprises **8 districts** and **222 villages**.

Established in **2007** as a result of regional expansion from Pidie Regency, Pidie Jaya occupies a strategic position along the **Aceh–North Sumatra national highway corridor**, enhancing its economic connectivity.

Land

Construction of the toll road in Aceh began in 2021 as part of Indonesia's national priority infrastructure program. The initial phase of the 74-kilometer **Sigli–Banda Aceh (Sibanceh) Toll Road** runs approximately 6–7 kilometers south of the Banda Aceh–Medan national highway corridor. Currently, with the toll road only partially operational, travel time from Banda Aceh to Pidie Jaya Regency is approximately **3 hours and 41 minutes**. Once fully operational, the toll road is expected to reduce travel time by an estimated 30–40%, significantly improving regional connectivity and economic accessibility.

Air

- **Sultan Iskandar Muda International Airport's** distance from Pidie Jaya Regency is 164.9 km through Sumatra Main Road/ Banda Aceh – Medan Road with a travel time of 3 hours and 29 minutes.
- **Malikul Saleh Airport's** distance from Pidie Jaya Regency is 103.2 km via Sumatera Main Road / Banda Aceh – Medan Road with a travel time of approximately 2 hours 17 minutes.

Sea

From **Pidie Jaya Regency**, access to major ports in Aceh is as follows:

- **Ulee Lheue Port:** 175.4 km via the Trans Sumatra (Banda Aceh–Medan) Road, with an estimated travel time of 3 hours 45 minutes.
- **Malahayati Container Port:** 141.8 km via the Banda Aceh–Medan Highway, with an estimated travel time of 3 hours 14 minutes.
- **Krueng Geukueh Port:** 114.9 km via the Trans Sumatra Road, with an estimated travel time of 2 hours 29 minutes.

Patchouli Plantation

Currently, Indonesia is the world's largest patchouli oil producer, which meets the needs of more than 80% - 90% of the world market. Patchouli is widely cultivated in Aceh. With its high alcohol content, patchouli is one of the most sought-after tropical plant varieties in Aceh

According to research findings, Aceh patchouli oil contains **30–34% patchouli alcohol** with an average yield of approximately **3%**, positioning it among the highest-quality patchouli oils globally. In 2024, the total planted area reached **1,274 hectares**, with a total production of **151 tons**. These conditions provide strong potential for the development of downstream patchouli processing industries. Patchouli is one of Indonesia's most important essential oil export commodities. Extracted through the distillation of dried leaves, patchouli oil is widely used in the **perfume, aromatherapy, cosmetics, pharmaceutical, and personal care industries**, with global demand continuing to grow.



Aceh has the best patchouli oil in the world, with more than 1200 hectares in Aceh. Patchouli plantation concentrated in the regencies of Aceh Selatan, Aceh Barat Daya, Aceh Jaya, Aceh Barat, and Gayo Lues



Simply-to-Produce and Low-Technological Needs. The supply chain for patchouli oil is not so complex, comprising farmers, collectors, and exporters.



Patchouli oil is mainly obtained by steam distillation of shade-dried leaves of cultivated patchouli plants.



Segmentation by End-User

- Beauty Cosmetics & Personal Care (Hair, Skin, Facial, etc)
- Aromatherapy (Indoor, Automotive, Massage, etc)
- Food & Beverages
- Pharmaceuticals
- Others (Soaps & Detergents, Household/Retail, Anti-microbial and Insect Repellents)

Target Market

- Europe
- North America
- Middle East & Africa
- Asia Pacific
- Latin America

Segment Analysis

Among the type segments, the light patchouli oil segment is expected to account for a significant share in terms of revenue in the near future.

Among the nature segments, the organic segment is expected to account for significant revenue growth in the global patchouli oil market owing to the rising use of patchouli oil in various end-use industries.

Among the end-user segments, the cosmetics & personal care segment is anticipated to register the highest growth in terms of revenue in the target market due to its strong, slightly sweet, and intoxicating scent.

Planted Area and Production of Patchouli, 2024

Regency/City	Planted Area (Ha)	Production (Ton)
Simeulue	-	-
Aceh Singkil	6	-
Aceh Selatan	478	52
Aceh Tenggara	26	2
Aceh Timur	-	-
Aceh Tengah	-	-
Aceh Barat	172	15
Aceh Besar	39	8
Pidie	-	-
Bireun	7	1
Aceh Utara	8	0,20
Aceh Barat Daya	214	7
Gayo Lues	104	31
Aceh Tamiang	11	1
Nagan Raya	-	-
Aceh Jaya	179	32
Bener Meriah	-	-
Pidie Jaya	10	2
Banda Aceh	-	-
Sabang	21	0,49
Langsa	-	-
Lhokseumawe	-	-
Subulussalam	-	-
2024	1.274	151
2023	1.018	147
2022	1.321	181
2021	1.212	159

Source : Aceh Agriculture And Plantation Agency

SMEs: Minyeuk Pret

Profile

Established in 2015, **Minyeuk Pret** is an Indonesian perfume brand born in Aceh, recognized as a pioneer and innovator in blending local wisdom, cultural heritage, and natural raw materials into captivating and authentic fragrances. The name *Minyeuk Pret* was deliberately chosen to affirm its Acehnese identity, derived from traditional terms long used by the Acehnese people to refer to perfume. Minyeuk Pret offers more than distinctive scents; each bottle carries stories and cultural values, elevating the natural richness and historical legacy of Aceh into the realm of modern perfumery. As the business expanded and demand grew both domestically and internationally, the founders established **PT Yakin Bersama Jaya** in 2018 as the official legal entity. This strategic step was taken to strengthen the company's business structure and to advance Minyeuk Pret's vision of becoming a pioneer in the development of Indonesia's locally rooted perfume industry.

Minyeuk Pret's Activities

Minyeuk Pret operates as a pioneering fragrance brand from Aceh that adds value to **local patchouli oil** by transforming it into authentic cultural perfumes, positioning itself as an innovator in the Indonesian aromatic industry, the company manages a Class B laboratory with a production capacity of **12,000 products per month**, fully compliant with national cosmetic standards (CPKB) and Halal certification. Their operational ecosystem is highly modernized, utilizing a hybrid workforce with talent, fulfillment warehouses in Bogor and Jakarta to optimize logistics, and advanced digital integration through ERP, CRM (RAKAN), and ACCURATE accounting systems. With experience sending to 23 countries and supported by hundreds of resellers and partner outlets in the domestic market, Minyeuk Pret focuses on international-standard marketing and excellent branding to promote Indonesian cultural values through scents.



The SME's Story

More than a century ago, Aceh's patchouli was exploited by foreign countries to support the development of their cosmetics industries, leaving little added value for its place of origin. In response to this history, a young Acehnese entrepreneurs founded **Minyeuk Pret** in 2015—an Acehnese perfume brand rooted in local pride and identity. Minyeuk Pret positions itself as a pioneer and innovator in the perfume industry by combining Indonesia's abundant natural raw materials with compelling local stories, creating fragrances that embody authentic regional character. The name itself reflects Acehnese heritage: *minyeuk* means oil and *pret* means to spray. Through this philosophy, Minyeuk Pret not only strengthens its brand identity but also promotes Aceh's language and culture to a wider global audience.

Contact Person

Daudy Sukma (Owner)

(+62) 852 7711 8411

support@minyeukpret.com

<https://www.instagram.com/minyeukpret/>

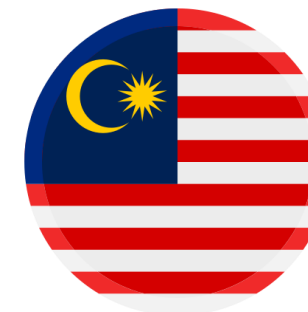
SMEs: Minyeuk Pret

ACHIEVEMENT

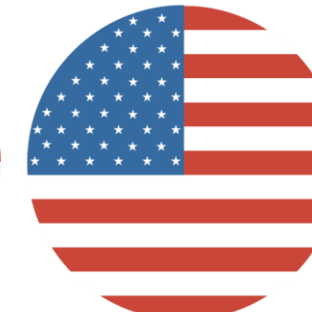
9 Years of Minyeuk Pret Achievements

Applied in :
✈️ **23** COUNTRIES
Has :
🏠 **4** SUB-DISTRIBUTORS
Has :
🏪 **125** PARTNER OUTLETS
Has :
👤 **613** RESELLERS
More than :
📦 **350,000** PRODUCTS SOLD

BUSINESS MATCHING & EXPORT ACHIEVEMENT



Malaysia



USA



Macau



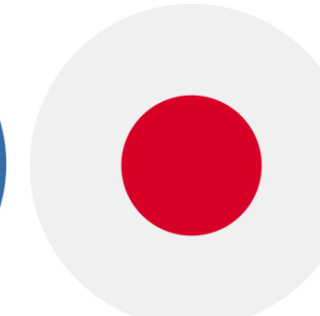
Timor Leste



South Korea



Australia



Japan



Saudi Arabia



Qatar



China

CSR (CORPORATE SOCIAL RESPONSIBILITY)

Deeply rooted in its commitment to its hometown, Minyeuk Pret channels its success back into the community through a diverse range of **Corporate Social Responsibility (CSR)** initiatives designed to uplift those in need. Under the banner of "We Love Our Hometown," the company actively builds **homes for the need (rumah dhuafa)** and installs **waqf wells** to ensure clean water access for local Quranic study centers. Beyond infrastructure, they foster a spirit of consistent giving through the **#KenyangBareng** program, which distributes essential food packages every Friday, alongside regular financial support for **orphans** and educational assistance for traditional study halls (**balai pengajian**).



PRODUCTS



SMEs: Yagi Natural

Profile

PT Yagi Natural Indonesia, through its brand Yagi Forest Skincare, was founded in response to the founder's concern over conventional skincare products containing hormone-disrupting ingredients. The company develops natural, safe, and environmentally friendly skincare solutions specifically formulated for sensitive skin and eczema-prone conditions. The name "Yagi," which means butter in Azerbaijani, was chosen to represent the softness and nourishing benefits of Illipe Butter. Embracing the philosophy of slow beauty, Yagi not only promotes healthier skin but also contributes to the preservation of tropical forests in Aceh and Indonesia, while empowering indigenous communities and local farmers. Through a non-timber forest product-based approach, fair supply chains, community education, and ongoing mentorship, Yagi Forest Skincare remains dedicated to protecting the planet, nurturing the skin, and cultivating hope.

Yagi's Activities

Yagi Natural Skincare is a passionate business and environmental leader seeking to transform Indonesia's skincare industry towards a more sustainable and responsible product. It strives to make natural skin care products mainstream while adding value to Indonesia's best-quality but under-utilized ingredients. Currently, Yagi Natural Skincare focuses on cocoa butter to produce soap, shampoo, body butter, lip balm, scrub, and other products. Crafted for health-conscious individuals, Yagi is made with gentle but effective natural ingredients. It is providing additional value for consumers with special needs for skin care (e.g. dry-sensitive skin), mothers and babies, and individuals with active lifestyles, also producing custom products for hotels and resorts.



Facial Care

Our Facial care are started with a lip balm, and we are now developing a natural maske



Bath and Body

Our core products are focused on a basic care for maintaining skin health, such as Body butter, Soap Bar, Body wash and Body scrub



Hair Care

Carefully curated for various hair and scalp problems, its natural ingredients are safe for adults, kids and babies

The SME's Story

Yagi Forest Skincare is committed to elevating Aceh's natural potential by utilizing leading local commodities such as patchouli oil, coconut oil, citronella, and coffee. These ingredients serve as key elements in its product formulations—not only for their remarkable skincare benefits but also to support sustainable supply chains and improve the livelihoods of Acehnese farmers. Guided by its mission—transforming the personal care and skincare industry toward greater sustainability and natural integrity through the use of the finest local ingredients—Yagi continues to strengthen its impact across both environmental and social dimensions.

Contact Person

Farhaniza (Founder)

(+62) 818 0912 6335

hello@yaginatural.com

<https://www.instagram.com/yagi.forest/>

SMEs: Yagi Natural

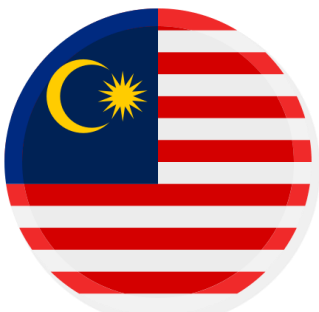
ACHIEVEMENT

- 2019 – Leaders in Innovation Fellowships Awardee by the Royal Academy of Engineering
- 2022 – Official Merchandise Partner of the G20
- 2022 – Finalist, Hyundai Start-up Challenge
- 2024 – Awardee, Australia Awards Short Course: Women-Led MSMEs Ready to Export
- 2024 – Runner-Up, Aceh Muslimpreneur BSI – Sustainable Category
- 2025 – 1st Winner, ASEAN Social Enterprise Development Program (ASEAN Regional Level)
- 2025 – Participant, Rolling Exhibition at World Expo Osaka 2025

CORPORATE GOALS

Phase 1 Q1 2022	Phase 2 2024	Phase 3 2030
 Fundraising to cover operational cost and increase current production capacity	 Fundraising to increase production capacity	 Open factory for public, providing sustainable tourism site and activity
 Obtain complete permit for all products and create partnership with retail store chain	 Exploring export opportunities	 Launch natural skincare academy
 Marketing activities to increase brand awareness and sales	 Host routine skincare making workshops for customers	 Support local farmers through providing equipments
 Support local farmers through trade agreement and training		 Obtain organic certification and fair trade certification

BUSINESS MATCHING & EXPORT ACHIEVEMENT



Malaysia



Australia



Japan



South Korea

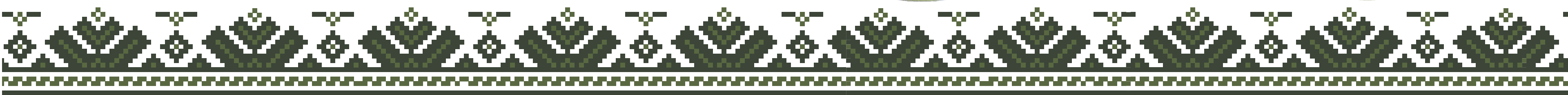


France



Thailand

PRODUCTS

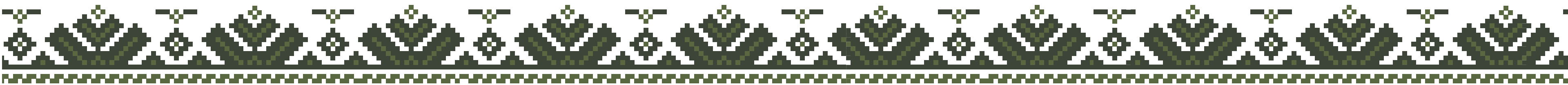


Agricultural

Aceh Tengah Regency is a highland area with an altitude of 500-2600 meters above sea level, located at 40 22'14.22 " - 40 42 '40.8" North latitude and 950 15' 23.6 " - 970 22 '10.76 East Longitude.



The capital city of Aceh Tengah is Takengon, it is surrounded by mountainous areas and has a tropical and cool climate, with the lowest temperatures at 20-10 degrees and 26.6 degrees is the highest. This condition makes Aceh Tengah a potential and suitable area for agriculture. Most of the business sector structure has not shifted from the agricultural, forestry, and fishery. Those play a big role in driving the economy of Aceh Tengah Regency.



SMEs: Capli

Profile

Capli, operated under PT Rayeuk Aceh Utama, is a pioneering culinary MSME from Aceh founded in 2018 by Yuliana and Murtala that specializes in authentic, preservative-free **Acehnese green chili sauce (Sambal Ijo)**. Driven by a mission to empower local farmers in the Gayo Highlands, the brand ensures price stability for raw materials (chili prices) while utilizing traditional preservation methods like Asam Sunti to create a healthy, MSG-free product. By integrating digital marketing and local community employment. The brand was born from a social mission to stabilize chili prices for local farmers while providing consumers with a healthy, preservative-free traditional condiment.

Minyeuk Pret's Activities

Vision:

- To become the national icon and largest of Acehnese chili sauce and condiments in Indonesia, while being a global solution for local farmers by transforming raw commodities into high-value, sustainable products.

Mission:

- Major sales across all provinces of Aceh and throughout Indonesia
- Entering the modern retail market for both the offline and online markets
- To partner directly with farmers in the Gayo Highlands, ensuring fair "Floor Prices" (HPP) to protect them from market volatility, with a target of more than 100 chili farmers across Aceh.
- To produce 100% natural, non-MSG, and preservative-free sauces using traditional Acehnese preservation methods (Asam Sunti).
- To accommodate and contribute to the development of chili cultivation technology in Aceh.



The SME's Story

At the end of 2017, we met a green chili farmer in the highlands of Gayo Lues who faced recurring losses due to drastic price drops during harvest season, with bird's eye chili selling for only IDR 5,000–7,000 per kilogram —often below harvesting costs due to middlemen price manipulation. Many farmers were forced to let their crops rot in the fields. Recognizing both this challenge and the absence of a strong Acehnese sambal brand, we developed a value-added solution and, in late 2018, we launched “Capli” Aceh Green Chili Sauce as a product rooted in local impact and identity.

Contact Person

Yuliana (Co Owner)

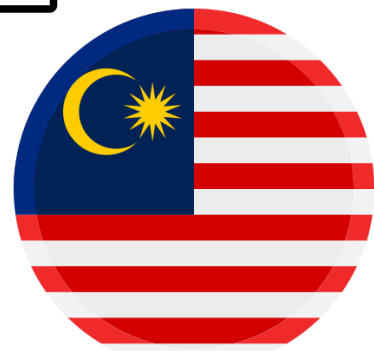
(+62) 823 6085 8568

sambalijoaceh@gmail.com

<https://www.instagram.com/sambalijoaceh/>

SMEs: Capli

BUSINESS MATCHING ACHIEVEMENT



Malaysia



Saudi Arabia



Palestine

ACHIEVEMENT

Photos of Land Preparation Activities by Capli Partners, Chili Planting Process, and Harvesting



Award



Best-performing IKM Award for the DAPATI Program 2023



First Place Young Syariah Entrepreneurs Bank Indonesia Upper Category 2023



3rd Place Talent Entrepreneur Bank Syariah Indonesia 2022

CORPORATE SOCIAL RESPONSIBILITY (CSR)

Social Impact

- For sambal lovers, Capli – Aceh Green Chili Sambal can meet their needs for a unique and special spicy flavor, made from 99.8% natural ingredients.
- Helping the economy of the community, especially for farmers who always experience price inflation, the benefits felt include obtaining consistent prices during the harvest season and also food security for the local village.
- Housewives can earn an income without leaving home by cleaning chili peppers and garlic, and also making asam sunti.

PRODUCTS



Livestock

The area that is suitable for livestock grazing in Aceh is 18,569 ha.



The Government of Aceh, through the **Aceh Medium-Term Development Plan (RPJMA) 2025–2029**, has included a plan in the livestock sector as one of the top priority activities, which includes:

- Development of Integrated Cattle Farming Areas (in Aceh Besar, Aceh Jaya, and Bener Meriah)
- Development of Integrated Buffalo Farming Areas (in Gayo Lues and Simeulue)
- Development of Goat and Sheep Farming Areas (in Pidie and Bireuen)
- Community-based poultry farming development programs

The main activities in this project are infrastructure development, building irrigation and grazing land, construction of feedlots, breeding rooms, and cattle fattening.

Some of the potential areas include:



Bener Meriah Beef Industry Development Project

Suitable for Development: Breeding and Main Cage. Land Area: 4.000 Ha



Pidie Jaya Beef Industry Development Project

Suitable for Development: Breeding Land Area: 500 Ha



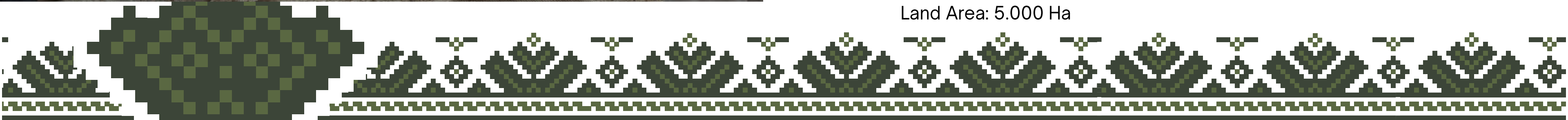
Nagan Raya Beef Industry Development Project

Suitable for Development: Breeding Lot as Research Center. Land Area: 5.000 Ha



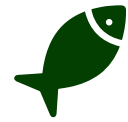
Aceh Tengah Beef Industry Development Project

Land Area: 2.280 Ha



Fisheries

Aceh Province is located on the western tip of the island of Sumatra, surrounded by the Indian Ocean in the west-south region of Aceh, as well as the Malacca Strait and Andaman Waters in the northeast region of Aceh. Aceh's marine and fishery resources can be categorized as natural resources with promising potential and can escalate Aceh's regional economy.



Aceh has a coastline stretching **2,666.27 km** and a marine area covering **295,370 km²**, consisting of **56,563 km²** of coastal territorial waters and **238,807 km²** of Exclusive Economic Zone (EEZ). With this significant marine potential, total capture fisheries production in 2024 reached **427,640 tons**, comprising **10 major fish species**.



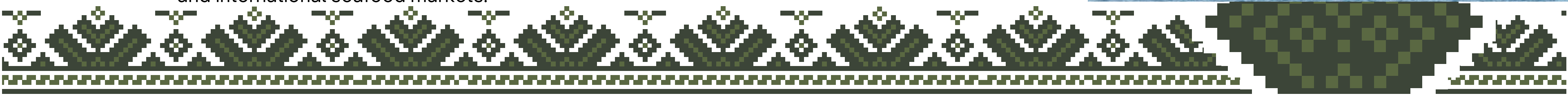
Out of 23 regencies/cities in Aceh Province, **18 are located in coastal areas**, representing approximately 78% of the total. This extensive maritime area provides substantial potential and serves as a strong foundation for the development of Aceh's marine and fisheries industry.



Approximately **5% of Aceh's total population** depends on the fisheries sector, both directly and indirectly, underscoring its important socio-economic role. Based on the latest report in 2024, Aceh recorded **112,563 fishermen**, comprising **31,104 fishermen households**, supported by **26,851 fishing vessels** of various gross tonnage (GT). In the same year, fisheries production reached **427,640 tons**, reflecting a significant increase of **43.8%** compared to the previous production level of 297,222 tons. Furthermore, in 2025, the fisheries sector contributed **5.61%** to Aceh's Gross Regional Domestic Product (GRDP), highlighting its substantial contribution to the provincial economy.



Economically significant capture fisheries production in Aceh comprises **15 key commodities**, including species from the **pelagic and demersal fish groups**, as well as non-fish commodities such as **shrimp, crustaceans, and mollusks**. Aceh also produces several high-export-value capture fisheries commodities, including tuna, swordfish, white pomfret, mackerel tuna, snapper, grouper, stingray, pompano, mackerel, and lobster, reinforcing its strong position in both domestic and international seafood markets.





Aceh has 18 coastal areas from its 23 districts and cities, all are positioned in the Indonesian State Fisheries Management Areas (WPPNRI), **WPP NRI 571** Malacca Strait, and **WPP NRI 572** Indian Ocean in the sea, as well as in one **WPP PUD 439** in inland waters, which represents the characteristics and dynamics of ecological, socio-economic, and management complexity. These three areas became the cluster grouping and differentiating areas with prospective development and investments.

Western Cluster

- Sea Water Reverse Osmosis (SWRO) in Sawang, Blangpidie, Tapaktuan
- Fishermen's Refueling Station in Sawang, Labuhan Haji, Tapaktuan
- Frozen Fish Processing Unit (UPI) in Aceh Jaya
- Refrigerator Truck in South Aceh
- Dry Fish Processing Unit (UPI) in Aceh Barat
- Shipyard (Docking) in Sawang / Labuhan Haji
- Cold Storage in Sawang, Tapaktuan, Labuhan Haji, Aceh Jaya, and Aceh Barat

Northern Cluster

- Dry Fish Processing Units (PPS Kuta Raja and Idi, Aceh Timur)
- Ice Factory (PPS Kuta Raja, TPI Sabang and TPI Aceh Besar)
- Sea Water Reverse Osmosis (SWRO) at PPS Kuta Raja
- Fisherman Refueling Station (PPS Kuta Raja)
- Shipyard (PPS Kuta Raja and Ulee Lheue/Malahayati Port)

Eastern Cluster

- Sea Water Reverse Osmosis (SWRO) in Aceh Tara and Lhokseumawe
- Aceh Timur and Aceh Utara TPI ice plant
- Fishermen's Refueling Station (Bireun)
- Frozen Fish Processing Unit (UPI) in Aceh Utara
- Refrigerator Truck in Aceh Utara and Malaysia
- Docking in Sawang/Labuhan Haji
- Cold Storage in Aceh Timur

Idi Fishing Port

Aceh Timur Regency



Project Description

In 2024, Aceh Timur Regency recorded a total fisheries production of 51,039 tons, supported by 9,861 fishermen and 1,360 fishing vessels. The fleet primarily consists of motorized vessels ranging from 5 GT to 200 GT, reflecting the region's strong offshore fishing capacity. The operational area of Idi Fishery Port covers approximately 62.5 hectares and supports both capture fisheries and aquaculture production. Key aquaculture commodities include tilapia, catfish, milkfish, black tiger prawns, white shrimp, fire shrimp, and crabs, demonstrating the diversified fisheries potential of the regency.

Facilities and Capacity

- Jetty : 1.600 M2
- Water break : 800 M3
- Port pool : 300 Ha
- West-side discharge and load jetty : 160 M2
- East-side fish market : 600 M2
- West-side fish market : 800 M2
- Fish packaging building : 150 M2
- Port management office : 452 M2
- Generator set housing : 48 M2
- Water Tower : 1 Unit
- Port Office : 1 Unit
- West side warehouse : 8 units
- Warehouse Forklift : 1 unit
- Workshop : 1 unit
- Culinary stalls : 22 units
- West-side prayer room : 1 unit
- Guesthouse : 9 unit
- Port car park : 1 unit
- Fuel station for fishing boats : 2 units

Metro Mina Park

Aceh Timur Regency

Project Description

Aceh Timur Regency is strategically located along the Malacca Strait, providing the region with abundant marine resources.

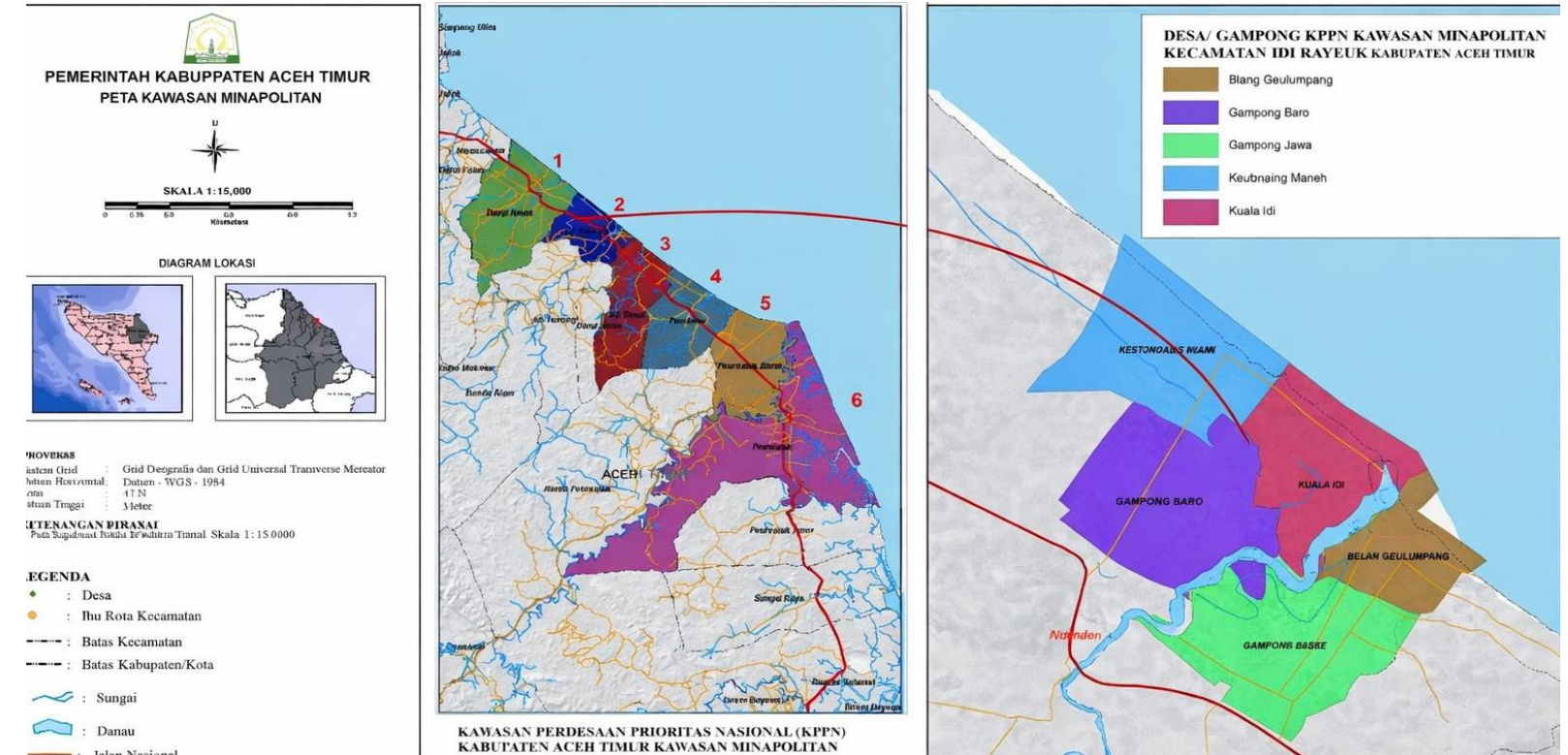
In 2024, Aceh Timur recorded a total fisheries production of **51,039 tons**, supported by **9,861 fishermen**, and **1,360 fishing vessels**. The fleet primarily consists of motorized vessels ranging from 5 GT to 200 GT, reflecting the region's strong offshore fishing capacity. The total fisheries production value in 2024 reached **IDR 1,354,335,000,000**.

In addition to capture fisheries, Aceh Timur has extensive aquaculture pond areas covering **18,780 hectares**, with annual production reaching **13,508.69 tons**. The total production value from pond aquaculture amounts to approximately **IDR 466,210,150,000 per year**.

Furthermore, the regency also supports a community-based salt industry. As of 2019, there were **209 salt farmers**, organized into **16 groups**, managing a total land area of **10.61 hectares**. The annual production value of the salt sector reaches approximately **IDR 2,781,500,000**.

Air Transport

The nearest airport is Malikul Shaleh Airport which is located in Muara Batu Sub-district, North Aceh Regency with a distance of 112 km from the Metro Mina Park. Besides, there also is Kuala Namu International Airport which is located in Deli Serdang District, North Sumatra Province, a distance of 283 km from the Metro Mina Park location.



Sawang Ba'U Fishing Port

Aceh Selatan Regency

Project Description

Gampong Sawang Ba'u is one of the key fisheries centers in Aceh Selatan Regency. In 2024, Aceh Selatan recorded a total fisheries production of **26,322 tons**, supported by **9,462 fishermen** and **2,231 fishing vessels**. The fleet consists of non-motorized boats, motorized vessels ranging from 5 GT to 100 GT, as well as inland water fishing boats (perairan darat). The dominant fishing gear utilized in the region is **purse seine**, with the primary catches comprising skipjack (cakalang) and tuna, reflecting the strong pelagic fisheries potential of the area.

Facilities and Capacity

- Jetty : 1.600 M2
- Water break : 800 M3
- Port pool : 300 Ha
- West-side discharge and load jetty : 160 M2
- East-side fish market : 600 M2
- West-side fish market : 800 M2
- Fish packaging building : 150 M2
- Port management office : 452 M2
- Generator set housing : 48 M2
- Water Tower : 1 Unit

Air Transport

The nearest airport is Cut Nyak Dhien Airport, located in Nagan Raya Regency, approximately 150–170 km from Gampong Sawang Bau (around 4–5 hours by road, depending on route and conditions). Another alternative is Sultan Iskandar Muda International Airport, located in Aceh Besar Regency, approximately 400–430 km from Gampong Sawang Bau (around 10–12 hours by road).



Bank Indonesia Representative Office of Aceh Province
Cut Meutia Street No. 15 Banda Aceh, Aceh, Indonesia
Phone : (0651) 33200 Fax : (0651) 34116

Person In Charge :
Mr. Langitantyo Tri Gezar
langitantyo_tg@bi.go.id

Person In Charge :
Mr. Muhammad Alfin Falha Mirza
alvin.falha@gmail.com

Dinas Penanaman Modal dan Pelayanan Terpadu Satu Pintu (DPMPTSP)
Aceh Investment and One Stop Services Agency
T. Imeum Lueng Bata, Banda Aceh, Aceh, Indonesia
Phone : +62 811 678 1139 / E-mail: dpmptspaceh@gmail.com
Website: <https://dpmptsp.acehprov.go.id/>
Website: [https://https://investaceh.id/](https://investaceh.id/)

Person In Charge :
Mr. Abel Muhammad Agung
+62 813 1220 4494
abeltomail@gmail.com



THANK YOU



